

Response to Additional Queries to EoI

EoI No : SSCDL-Network-EoI-01-2016

#	Reference Document	Serial No. , Page No.	Contents of the clause	Content of contradictory clause	Our Understanding which need to be confirmed by customer	SSCDL Response to Queries
1	Addendum and Corrigendum	Serial no. 3, Note on page no. 6	If this EoI is responded by the Consortium, the consortium will not be changed at the time of RFP stage	As per serial no. 6, page 1, point 2 of the Pre bid proceedings and clarifications document, Bidders are allowed to change the consortium partners at the time of RFP.	As per our understanding Lead Bidder will have option to change the consortium partner (if any) at RFP stage subjected to compliance of PQR. Please confirm.	If EoI is responded by the Consortium and Pre-Qualification criterias have been met by the consortium together then in such case, the consortium can not be changed at the time of RFP stage. If the bidder has responded as single entity and not as consortium, then they have to provide the details of their consortium partners proposed as per EoI section 4.16 . In this case, the bidder have the flexibility to change the consortium Partner.
2	Pre bid proceedings and clarifications	Serial no. 83, page 5	The experience of consortium partners will not be considered to fulfil the pre-qualification criteria.	As per serial no. 3 point 5, page no. 6 of the Addendum and corrigendum, experience of consortium partners is considered	Generally, consortium is formed only to meet the PQR. Here, need clarity if experience of consortium partner will not be considered then for what exactly consortium is allowed? Please confirm.	The experience of Consortium will be considered as per the clause mentioned in Addendum, page 6. point 5. <i>Bidder / Consortium should have 1000 km of own fiber network or completed laying of at least 1000 km of fiber network or provided broadband /FTTH to at least 1,00,000 customers</i>

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3	Pre bid proceedings and clarifications	Serial no. 6, page 1, 1 clause	Submission of teaming agreement is required at EOI stage as per sec 6.8 with format as per 4.16.	Response of query on serial no. 89, page 5 of the pre bid proceedings and clarifications says - Agreement submission are not required at the time of EOI stage.	<p>1) We understand that only detail of proposed teaming/consortium partner required to be submitted at EOI stage.</p> <p>2) No Agreement need to be submitted at EOI stage.</p> <p>3) Bidder will have the option to change the teaming partner at the time of RFP.</p> <p>Please confirm.</p>	<p>If EoI is responded by the Consortium and Pre-Qualification criterias have been met by the consortium together then in such case, the consortium can not be changed at the time of RFP stage. The, Letter of intent is required to be submitted as per Annexure 6.9 of the Addendum. However, the agreement needs to be submitted at the time of RFP stage.</p> <p>If the bidder has responded as single entity and not as consortium, then they have to provide the details of their consortium partners proposed as per EoI section 4.16 . In this case, the bidder have the flexibility to change the consortium Partner and there is no need to submit the letter of intent by such bidder at the EoI stage</p>
4	Addendum and Corrigendum-2	Serial no. 3, Point no. 2, page no. 5	Bidder should be in business of providing telecommunication infrastructure or internet service provider or bandwidth provisioning		<p>We understand that if the bidder holds IP1 (Infrastructure Provider Category I) licence and qualifies all other pre-qualification criteria individually, then the bidder does not require any consortium partner. For providing internet /bandwidth services, bidder can proposed name of proposed ISP/bandwidth provider whereas consortium or tri partite agreement could be signed at the time of RFP. Please confirm.</p>	Please refer the Addendum & Corrigendum-2

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87	Pre bid proceedings and clarifications	Page 5, Serial No	While we submit the names of the lead bidder and consortium partner during the EoI, can the combination be changed within the consortium during submission of RFP? In other words, can the lead bidder submitted in the EoI be changed to a consortium partner and and a consortium partner become the lead bidder? This is because, it is very difficult to finalize the combination without the details of the RFP.			<p>If EoI is responded by the Consortium and Pre-Qualification criterias have been met by the consortium together then in such case, the consortium can not be changed at the time of RFP stage. The, Letter of intent is required to be submitted as per Annexure 6.9 of the Addendum & Corrigendum-2 which clearly defines the Prime Bidder and the Contortium Partner.</p> <p>If the bidder has responsded as single entity and not as consortium, then they have to provide the details of their consortium partners proposed as per EoI section 4.16 . In this case, the bidder have the flexibility to change the consortium Partner.Further, there is no need to submit the letter of intent by the Bidder at the EoI stage. However, in such case the bidder will be the Primer Bidder at the RFP stage.</p>
88	Pre bid proceedings and clarifications	Page 5, Serial No	While we submit the names of the lead bidder and consortium partner during the EoI, can the combination be changed to include new partners in the consortium during submission of RFP?			<p>If EoI is responded by the Consortium and Pre-Qualification criterias have been met by the consortium together then in such case, the consortium can not be changed at the time of RFP stage. The, Letter of intent is required to be submitted as per Annexure 6.9 of the Addendum. However,the agreement needs to be submitted at the time of RFP stage.</p> <p>If the bidder has responsded as single entity and not as consortium, then they have to provide the details of their consortium partners proposed as per EoI section 4.16 . In this case, the bidder have the flexibility to change the consortium Partner.Further, there is no need to submit the letter of intent by the Bidder at the EoI stage</p>

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	Pre bid proceedings and clarifications	Page 5, Serial No	Is it compulsory for the consortium who qualifies post EoI to participate in the RFP?			It is not binding.