

## Pre Bid Queries Response for "Creation of OFC Network for BRTS Corridor and other important SMC Locations"

**Tender: SSDDL-ConnectedSurat-OFC-RFP-01-2018**

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
1	RFP-Volume-2, Page No.:82, 7.25. Servers	Operating System Licensed version of 64 bit latest version of Linux/ Unix/Microsoft® Windows based Operating system)	Need to specify OS, as all OS license model is different	Bidder can proposed based on their design consideration.
2	RFP-Volume-1, Page No.:81 12.2.4. Schedule II	1.5 Single mode SFP module compatible with SG 300-28 switch (CISCO)	Need to specify FE or GE SFP. Single fiber (Bi-Directional) or dual fiber. Also need to specify the distance it should support	Please refer Addendum & Corrigendum  SFP proposed must be compatible with SG 300-28 (CISCO)Switch and should be of 1GE SFP Single mode fiber, 1310nm wavelength supporting distance of 10 Km or 40 Km or as per Network design proposed by bidder/SI
3	RFP-Volume-1, Page no 9 8.Online Price Bid Submission Date	To be submitted online only on <a href="https://smc.nprocure.com">https://smc.nprocure.com</a> on or before 03.07.2018 up to 18:00 hrs.	Request for extension of submission dates by at least two weeks, to submit best possible commercials.	Please refer Addendum & Corrigendum

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
4	RFP Volume 1, Page 8	EMD of Rs. 40, 00,000 (Rupees Forty lakhs only) whereby 50% amount shall be in the form of Demand Draft / Banker's Cheque in favour of "Surat Smart City Development Limited", from Nationalized or Scheduled bank and 50 % amount shall be in the form of Bank guarantee of any nationalized / scheduled banks with validity of 180 days from the date of Bid opening.	Requesting you to allow 100% EMD submission in bank guarantee form	No change. RFP Terms & Conditions Prevails.
5	RFP Volume 2, Page 67, Compliance to Technical and Functional Specifications from the OEM	The bidder must provide the Compliance to Technical and Functional Specifications in form of undertaking for all the items as mentioned in Volume 2, Annexure I & Annexure II (Section 7 & Section 8 respectively) from respective OEMs on OEM's letter head duly signed by authorized signatory of OEM for the following items:	We request you to remove items 9U rack and SMPS from providing compliance on OEM letterhead as this are small items and getting compliance on letterhead from OEM is not possible. Kindly allow specification compliance on bidders letterhead	Please refer Addendum & Corrigendum  Request for SMPS can be accepted however bidder is required to submit the compliances for 9U Rack.

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6	RFP Volume 2, Page 67, Authorization letter from OEM:	The bidder must submit the authorization from the OEM as per the format mentioned in TQ_9 for the following components:	We request you to remove items I 9U rack and SMPS from providing MAF from OEM as this are small items and getting MAF from OEM is not possible.	Please refer Addendum & Corrigendum  Request for SMPS can be accepted however bidder is required to submit the compliances for 9U Rack.
7	RFP Volume 2, Page 67, Datasheet	Datasheets: The bidder must submit the Datasheets highlighting the Technical Specification (Ref: Volume 2, Section 7) parameters for each of the following components so as to derive the technical compliance of the proposed product with the technical specifications of the RFP.	We request you to remove 9U rack as datasheet availability of the same not possible.	No change. RFP Terms & Conditions Prevails.
8	Bid extension		The bid submission end date of above tender is 03.07.2018 up to 18:00 Hrs. which is not sufficient for us to prepare the best techno-commercial proposal. Therefore it is kindly requested to extend the online bid submission closing date by two more weeks.	Please refer Addendum & Corrigendum

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
9	Vol. 1, section 9.2-iv.	iv. All bidders are required to quote for option 1 as per above table in their Commercial proposal. However, if any bidder proposes monetization of additional ducts, the bidder may quote for Option 2 or Option 3 or Option 4 in addition to Option 1 in their Commercial Proposal. SMC/ SSCDL shall analyses all the options for which Commercial bids are received to declare the L1 bidder. SSCDL/SMC will decide at the time of Commercial bid evaluation and choose the best suitable option in the interest of SSCDL/SMC. Further, SSCDL / SMC reserves the right to select the L1 bidder based on the option 1 only.	It is suggest that the bidder be allowed to bid for any option independently instead of being forced to bid for Option 1 mandatorily. Also, the evaluation criteria should also be independent.	No change. RFP Terms & Conditions Prevails.

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
10	Vol. 1, section 9.2-Note.a	a. The CAPEX for duct laying for SMC network as well as for monetization purpose will be borne by SMC/ SSCDL. However, any other active or passive components required for monetization components has to be done by the selected bidder on its own.	It is suggested that the partial or overall capex be borne by the bidder and the ownership of the fiber asset lies with the bidder. The bidder can provide the required duct to SSCDL and the rest of the ducts can be used and monetized by the bidder.	Please refer to Business model specified in section 9.2. The fiber laid in monetization duct will be of bidder, which bidder can utilized for monetization purpose for 21 years. However, the ownership of SMC network will be of SMC and cannot be utilized for monetization. Only CAPEX for SMC network will be borne by SMC/ SSCDL, any additional CAPEX required by bidder for monetization purpose will be borne by bidder
11	Vol. 1, section 9.2-Note.b	b. PoP created under this project will be exclusively utilized for the purpose of this network. Selected bidder shall not be allowed to terminate fiber cable for monetization at any of the PoP.	Without the ownership and control of the POP / equipment, the bidder may not be in a position to monetize the fiber assets.	Bidder needs to install their own PoP for the monetization purpose. All additional CAPEX to be borne by bidder.

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
12	Vol. 1, section 9.2-Note.c	c. SI shall get the exclusive right and no other telecom operator will allow to layoff the Fiber in the same BRTS corridor subject to the Duct/Fiber is completely utilized and rental price is competitive offered by the SI. SMC/SSCDL has the authority/rights to revoke the exclusive rights in future in case if required.	It is suggested that this clause be relaxed to allow meaningful participation by Telecom Service providers for win-win situation.	Query not clear.
13	Vol.1,Section 4.8,Page No. 9	Online Price Bid Submission Date	Tender calls for MAF, Compliances and other documents from Gartner listed OEMs. Since getting details, documents and quotes takes time we request you to extend due date for submission of bids by at least two weeks from the date of issue of clarifications	Please refer Addendum & Corrigendum

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
14	Vol.1,Section 7.10.3,Page No. 22,23	The bidder should also pay EMD of Rs. 40, 00,000 (Rupees Forty lakhs only) whereby 50% amount shall be in the form of Demand Draft / Banker's Cheque in favour of "Surat Smart City Development Limited", from Nationalized or Scheduled bank and 50 % amount shall be in the form of Bank guarantee of any nationalized / scheduled banks with validity of 180 days from the date of Bid opening.	The mode of submission of EMD shall be a single mode preferably in the form of Bank Guarantee. Depositing 20,00,000 in the form of Demand draft/banker's cheque shall burden our cash credit limit.	No change. RFP Terms & Conditions Prevails.
15	Vol.1,Section 7.11.1,Page No. 24	The Bid must be sent strictly by Postal Speed Post or Registered Post AD only so as to reach on or before 07.07.2018 up to 18.00 hrs. Bids received in any other manner or mode (like courier, in person, etc.) will not be considered. SSCDL won't be responsible for postal delays.	It is requested that the mode of submission of the bids may be allowed by courier or by the authorized representative of the bidder. The delays are expected in case of speed post or registered post	No change. RFP Terms & Conditions Prevails.
16	Vol.1,Section 7.26.2,Page No.31,32	If required additional quantity over and above may be executed on later stage, the payment for such additional quantities shall be made at tender rates and the tender rates shall be valid for 5 years.	Since the rates of raw material shall be highly volatile so keeping the firm rates for 5 years is not possible. This condition may be withdrawn from the tender	No change. RFP Terms & Conditions Prevails.

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
17	Vol.1,Section 8.2,Page No. 35	Any delay in the delivery of the project deliverables (solely attributable to vendor) would attract a liquidated damage per day of 0.2% of the CAPEX of contract / Work Order value	The liquidated damages are on the higher side. The LD must be revised and implemented on weekly basis instead of daily basis	No change. RFP Terms & Conditions Prevails.
18	Vol.1,Section 12.2.4.1.5,Page No.81	Single mode SFP module compatible with SG 300-28 switch (CISCO)	The technical specification of the SFP used for SG-300-28 (Cisco) is not provided in the tender document	Please refer Addendum & Corrigendum  SFP proposed must be compatible with SG 300-28 (CISCO)Switch and should be of GE SFP Single mode fiber, 1310nm wavelength supporting distance of 10 Km or 40 Km or as per Network design proposed by bidder/SI
19	Vol.1,Section 12.2.4.1.12, Page No.81	Centralized Logging & Reporting Solution For All types of Logs/Devices	Detailed information shall be provided for storage of calculation and period of log	Bidder can proposed based on their design consideration. Please refer Vol-2, section -5 Scope of work, 5.11, Clause-19  All logs should be stored and available for period of at



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				least one year as well as those stored log files should be made available for analysis and customized reporting solution as per requirement of SMC/SSCDL
20	Vol.1,Section 12.2.4.1.7, Page No.81	EMS including NMS and helpdesk	The detail for helpdesk is not provided in the tender document. The same shall be elaborated further.	Please refer to section 5.52 of RFP Volume 2 for elaboration
21	Vol.2,Section 7.23,Page No. 79	Route marker; proposed make, model with warranty/AMC	Since route marker is a RCC so the Make & Model is not available	<p>Please refer Addendum &amp; Corrigendum.</p> <p>Bidder is required to provide Make &amp; Model for the items mentioned as per RFP – Volume 1, Section 11, General Instructions on Preparation of Technical Proposal revised details as per Addendum &amp; Corrigendum serial no 8.</p>

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
22	Vol. 02, Sec. 4.1 "Core Layer", Pg. No.10	...ring topology shall be constructed using 96 Core <b><u>armored</u></b> single mode... While as The Schematic Fig. 1 appearing on Pg. 10, under sec. 04 shows the "core layer 96F loose tube <b><u>"Unarmored"</u></b> cable.	Please specify type of cables required I;e. Armored or Unarmored.	Please refer Addendum & Corrigendum  "Armored"
23	Vol. 02, Sec. 4.2 "Access Layer", Pg. No.11	....constructed using a 48 Core <b><u>armored</u></b> Single mode, While as The Schematic Fig. 1 appearing on Pg. 10, under sec. 04 shows the "Access layer 48F loose tube <b><u>"Unarmored"</u></b> cables.	Please specify type of cables required I;e. Armored or Unarmored.	Please refer Addendum & Corrigendum  "Armored"
24			Request to extend the bid for 10 days	Please refer Addendum & Corrigendum
25	Vol 1, 7.15. Taxes, Page 26	If imposition of any other new Taxes/Duties/Levies/Cass or any other incidentals etc. or any increase in the existing Taxes/Duties/Levies/Cass or any other incidentals etc. (excluding GST) are imposed during the course of the contract, the same shall be borne by the Contractor/Successful Bidder Only, in no case SMC shall be liable for the same.	While the project is at a very nascent stage it is challenging for SI to calculate any forthcoming Taxes/Duties/Levies/Cass or any other incidentals etc. or any increase in the existing Taxes/Duties/Levies/Cass or any other incidentals etc. (excluding GST). Any imposition of such taxes in future would certainly impact the business viability of the project.  Hence, we request Authority to reimburse any such additional taxes as	No change. RFP Terms & Conditions Prevails.

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			mentioned above during the project execution.	
26	Vol 1, 7.24. OEM / Implementation Partner Participation Criteria, Page 30, Point 4	Bidder is required to ensure that all active components i.e. Network Switches and Routers are of same OEM and as per below criteria.	<p>The Gartner Magic Quadrant or IDC criteria will limit the number of OEMs and will reduce the competition.</p> <p>There are OEMs who may fulfill the specifications and O&amp;M criteria and are not in the Magic Quadrant or their revenue doesn't constitute among top 5 in the world as per IDC. Hence, we request you to allow the bidder to select OEMs falling outside the aforementioned criteria and who meet the specifications and provide O&amp;M support as per the criteria mentioned in the RFP.</p>	No change. RFP Terms & Conditions Prevails.
27	Vol 1, 7.27. Performance Bank Guarantee, Page 32	List of approved banks	We request SSCDL to provide the list of approved banks as mentioned in the RFP.	Please refer Addendum & Corrigendum
28	Vol 1, 8.1. Measurement of SLA, Page 34	Clause to be added	As per the Industry Best Practice, we request you to give a levy of at least 3 months post implementation period as 'Project Stabilization Period' before calculating SLA.	Please refer Addendum & Corrigendum

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
29	Vol 1, 8.2. Pre Implementation SLA, Page 35	Penalty for non-achievement of SLA Requirement	<p>We understand that the penalty will be imposed in the scenario where Bidder is solely attributable for any SLA breach.</p> <p>Further, since the OEM market is fragile and sometimes the SI experience a bit higher turnaround time for product delivery, we request you to impose a weekly penalty of 0.2% of the CAPEX of contract / Work Order value and not daily.</p> <p>While we are committed to deliver the project on-time the aforementioned clause shall help SI in overcoming initial glitches of the project implementation.</p>	Please refer Addendum & Corrigendum

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
30	Vol 1, 8.21. SLA Matrix for Post Implementation SLAs, Page 35, Point 1-9	Equipment Availability (EA) , Network Availability (NA), Mean Time To Repair (MTTR) - for each Fiber failure , Mean Time To Repair (MTTR) - for each non-Fiber failure , RTT/Latency , Packet loss, Jitter, Helpdesk Availability (HA) , Resolution of tickets logged	<p>Considering the on-ground challenges &amp; constraints in a real-world scenario and for an optimum project execution outcome we request you to modify following while calculating SLA:-</p> <p>Equipment Availability (EA): <math>\geq 99.5\%</math>  Network Availability (NA): <math>\geq 99.5\%</math>  Mean Time To Repair (MTTR) - for each Fiber failure : <math>\leq 12</math> hrs. per reported fiber failure  Mean Time To Repair (MTTR) - for each non-Fiber failure : <math>\leq 120</math> mins  RTT/Latency: <math>\leq 40</math> ms  Packet loss: <math>\leq 2\%</math>  Jitter: <math>\leq 80</math>ms</p> <p>Further calculations shall be adjusted accordingly.</p>	Please refer Addendum & Corrigendum
31	Vol 1, 8.21. SLA Matrix for Post Implementation SLAs, Page 36, Point 3	Mean Time To Repair (MTTR): >6 hours to <10 hours	We understand that the penalty is 0.2% of total O&M charge to be paid per month instead of 0.5%	Please refer Addendum & Corrigendum

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
32	Vol 1, 9.1. Milestones Implementation & Post Implementation Phase, Page 36, Point 3	Implementation/Go-Live	<p>The successful implementation and go-live of 2 ducts for SSCDL use shall be done within T+6 months as per the RFP, however we understand that SI is free to commission the additional ducts in-line with the requirements by service providers and SI's monetization plan.</p> <p>The SI shall be committed to share revenue in-line with the financial proposal.</p>	No change. RFP Terms & Conditions Prevails.
33	Vol 1, 9.2. Business Model, Page 39		<p>We understand that the 2 ducts laid as per option 1 shall be utilized by Authority for their internal use and shall not be leased for generating revenue.</p> <p>This will negate any competition for SI within the same project and will support in maximizing realization and sharing of revenue.</p>	Understanding is correct.

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34	Vol 1, 9.2. Business Model, Page 40	b. PoP created under this project will be exclusively utilized for the purpose of this network. Selected bidder shall not be allowed to terminate fiber cable for monetization at any of the PoP.	<p>To create a win-win situation by enhancing the project sustainability and revenue realization we request Authority to allow SI to terminate its fiber cable at the PoP (created during the project) for monetization.</p> <p>Further, we request Authority to allow SI to use at least 8-10 nearby POPs apart from proposed SMC/SSCDL POPs (4 locations) as mentioned in the RFP to route the traffic as per proposed solution design by respective SI.</p>	Bidder needs to install their own PoP for the monetization purpose. All additional CAPEX to be borne by bidder.
35	Vol 1, 9.2. Business Model, Page 40	RoW and Restoration Charges	We understand that no other charges shall be levied on SI over and above 'Annual Rental Charges' for laying of OFC under all the 4 options.	Please refer to section 9.2, Business Model in RFP Volume 1 for clarity and information
36			<p>Please share with example basis of Road Reinstatement charges for open trenching and HDD method per kilometer.</p> <p>This will help SI with more clarity while designing business case.</p>	Please refer to section 9.2, Business Model in RFP Volume 1 where charges of RI per RMT is mentioned

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37			Please clarify if there are any charges such as RoW which shall be applicable and if yes who will pick up the cost. Please also give with example per kilometer charges if applicable.	Please refer to section 9.2, Business Model in RFP Volume 1 for clarity and information
38			Please share Annual/Monthly rental charges per km to have more clarity on financial implications.	Please refer to section 9.2, Business Model in RFP Volume 1 where the table shows the annual rental cost per RMT
39			Any other charges which are not mentioned but may be required to be paid to SMC/State Govt/Central Govt needs to be clarify/confirm and who will bear this charges.	Any other charges apart from those mentioned in RFP will be bidder's responsibility. Bidder is required to bear the cost as per prevailing policies.
40			Please confirm property tax will be applicable or not and if yes who will bear the cost.	Any other charges apart from those mentioned in RFP will be bidder's responsibility. Bidder is required to bear the cost as per prevailing policies.



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41	Vol 1, 9.2. Business Model, Page 41	c. SI shall get the exclusive right and no other telecom operator will allow to layoff the Fiber in the same BRTS corridor subject to the Duct/Fiber is completely utilized and rental price is competitive offered by the SI.	<p>We appreciate Authority for inclusion of the exclusivity clause, however for enhancing the project sustainability we request Authority to provide exclusivity to SI on the parallel route of BRTS corridor as well.</p> <p>This will help SI in maximizing revenue realization and further sharing with the Authority.</p>	No change. RFP Terms & Conditions Prevails.
42	Vol 1, 9.2. Business Model, Page 41	g. For such additional revenue streams allowed, SI shall share 20% of the net revenue to SSCDL (net of taxes).	While the project is at a very nascent stage, SI (at this stage) shall not be able to judge the business viability of any additional revenue stream (apart from duct monetization) arising from this project. Hence we request Authority to not cap the revenue sharing to 20% and allow sharing on mutually agreed terms and conditions during project execution.	No change. RFP Terms & Conditions Prevails.
43	Vol 1, 12. Commercial Bid Format & Instructions, Page 69		While we understand that the Financial evaluation shall be based on L1 methodology, there is no dedicated formula mentioned in the RFP to determine L1. Please clarify.	Please refer to section 7.23, point no 5-6 of RFP Volume 1. The detailed calculation is mentioned

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44	Vo 1, 12.2.4. Schedule II Page 81-82 & 12.2.6. Schedule IV Page 84-85	Line Items tentative quantities mentioned in Schedule II & IV	We request you to clarify on the tentative quantities of following line items as there quantities are not similar in Schedule IV: O&M for Active Components. For eg. Item no. 1.11, 2.2, 2.5	Please refer Addendum & Corrigendum
45	Vol 1, 12.2.4. Schedule II Page 81	Line Item No. 1.5 Single mode SFP module compatible with SG 30028 switch (CISCO)	We request you to make it vendor neutral as Bidder will be free to propose the same as per their solution design.  Also, Core Router is not mentioned in the Bill of Materials, please specify or should it be as per the solution design proposed by the bidder.	Specifications are vendor neutral only. The make SG 300-28 is mentioned as, these make switches are already installed at each BRTS station, which bidder is required to utilized. Please refer to Annexure III of RFP Volume 2
46	Vol 1, 17. Business Model, Page 99	Limitation of Liability towards SSCDL	We request you to reduce this liability to 10% of the total CAPEX + OPEX value.  Further, the Bidder shall not be liable for indirect/consequential losses	Please refer to the clause 8.1 of RFP Volume 1 - <i>"Total liquidated damages to be levied on the SI shall be capped at 10% of the total contract value. However, SSCDL would have right to invoke termination of the contract in case the overall liquidated damages equals 10% of total contract value"</i>

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47	Vol 1, 22. Exit Management, Page 100	Exit Management	<p>We understand that at the end of the Concession period the project assets needs has to be transferred to the Authority.</p> <p>However, monetization of the OFC network would be done through the use of these ducts by the Service Providers. The service Providers, as recommended by the DoT, are liable to provide seamless bandwidth for the services offered. Hence, in absence of this continuity / disruption of the bandwidth, they would be in breach of regulation.</p> <p>Hence, we suggest that post the project completion period of 21 years, the SI shall be given 'Right of First Refusal' to continue operation and maintenance of the additional ducts. The SI shall continue to share revenue with the Authority as per mutually agreed terms and conditions.</p> <p>This creates a win win situation.</p>	No change. RFP Terms & Conditions Prevails.

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
48	Vol 2, 5.7. Provisioning of ntranet services , 5.8. Provisioning of Internet services & 5.9. Integrating connectivity from other service provider	Scope of work clarifications	We request you to please clarify on scope timelines as some of these activities with have interdependencies with on-boarding vendors/Partner and have impact on SI project time delivery. Also, clarify whether only the necessary configuration & provision in active elements of Network to be provisioned by the bidder for enabling these services?	The internet bandwidth and Leased Line connectivity to other locations (not part of this RFP) will be provisioned through other tender, where SI is already on boarded and work is in progress.  Please refer to section, 5.7 to 5.9 of RFP Volume 2 for scope of services included in this Project.
49	Vol 2, 7.4, Page 57	Enterprise Next Generation Firewall	We request to accept ICSA/FIPS compliant devices to be proposed for the mentioned Firewall solution.	No change. RFP Terms & Conditions Prevails.

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
50	General	Materially Adverse Government Action (MAGA)	<p>"Materially Adverse Government Action (MAGA)" means any act or omission by the SSCDL or any relevant public authority, which occurs during the term of this project execution and which (i) renders the Concessionaire unable to comply with any of its obligations as per the Agreement and/or (ii) has a material adverse effect on the cost or the profits arising from such performance and/or (iii) any judgment or order of any court of competent jurisdiction or statutory authority in India made against the Concessionaire in any proceedings for reasons other than on account of breach thereof, or of any Agreement, or enforcement of the signed Agreement or exercise of any of its rights under the Agreement.</p> <p>We suggest the Authority to include the aforementioned clause in the contract agreement.</p>	No change. RFP Terms & Conditions Prevails.

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
51	General		We understand that any delay in approval and/or obtaining NOC for fiber laying from any authority shall result in SCCDL extending the overall duration of the project beyond 21 years in order to allow SI to generate and share revenue as quoted in the financial proposal.	21 years is from the date of Go Live of complete network. Please refer to section 9.1 of RFP Volume 1.

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52	General	Monetization for Options 2, 3 & 4	<p>As per RFP, the bidder is expected to monetize extra ducts to generate revenue. However, the method &amp; support for monetization is not clarified in document. There are four major methods envisaged for duct &amp; dark fiber in such projects. We request Authority to provide Bidder with the following;</p> <ul style="list-style-type: none"> <li>&gt; permission to connect existing Telecom Towers/Poles with last mile OFC (within max. length up to 500Mtrs from corridor) on FoC basis.</li> <li>&gt; permission to connect prospective buildings (within max. length up to 500Mtrs from corridor) with last mile OFC for future data business</li> <li>&gt; permission for new telecom infrastructure like PoP, Poles, Small cells on the Government buildings, public utilities by connecting the same OFC.</li> </ul> <p>The above approach &amp; permission will help SMC &amp; BRTS-Surat to become India's First 5G &amp; FTTS ready corporation &amp; corridor respectively. Kindly confirm.</p>	No change. RFP Terms & Conditions Prevails.

#	RFP Document Reference (Volume, Section No., Page No.)	Content of the RFP requiring clarification	Clarification Sought	Our Response
53	General	Extension of RFP submission date	Keeping the complexity involve in network design & OFC route planning, it is requested to extend online bid submission date by 30days i.e.27.07.2018	Please refer Addendum & Corrigendum
54	Vol-1 point 3.	EMD of Rs.40,00,000/-	It is requested to demand EMD of INR. 5,00,000/- at the time of submitting bid. Rest of the EMD / BG can be demanded at the time of signing the contract	No change. RFP Terms & Conditions Prevails.
55	RFP-Volume-1, page no 9, 4. Important dates	To be submitted online only on <a href="https://smc.nprocure.com">https://smc.nprocure.com</a> or before 03.07.2018 up to 18:00 hrs.	Request authority to extend date of submission of BID if possible to be 10 to 15days as we can submit best commercials to SMC	Please refer Addendum & Corrigendum
56	RFP-Volume-1 Page No.: 30 7.24 OEM / Implementation Partner Participation Criteria 2nd point	For Enterprise Next Generation Firewall - OEMs who are present in the latest Magic Quadrant for Enterprise Firewalls (challengers or leaders) by Gartner or are amongst the top 5 for World-wide Market share in terms of Revenue as per IDC	If top of 10 world leader in firewall it will get lowest rate for SMC	No change. RFP Terms & Conditions Prevails.