

Prebid Proceedings: RFP for RFP for iPARK - Intelligent Parking Management System for Surat City

#	RFP Reference (Section, Page)	Content of RFP requiring clarification	Points of clarification required	Responses
1	2.4.4 Parking Occupancy Sensors Battery Life, Page 30	In case of magnetic sensor or any other sensor working on Battery the battery should last for about 7 years of continuous operations	Most sensors batteries last for not more than 5 years. Please revise this criterion to 5 years.	RFP terms prevail.
2	3.11.19 , Page 50	The licenses of the software solution under this RFP shall be perpetual in nature and SSCDL shall continue to utilise the same even after the completion of the contract period without any additional cost.	How will SSCDL maintain the technology after 5 years without support? The tech providers will need a financial incentive to provide latest updates and optimize the solution, beyond the contract period of 5 years. We suggest a basic fee at Rs. 65 per car bay per month be paid as compensation for maintaining technology.	The Product deployed is expected to be a stable version with no bugs and no regular maintenance requirements , given the fact that the hardware will remain unchanged in both quantity and Make&Model. Therefore the perpetual license should suffice.

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3	3.11.18, Page 49	<p>Intellectual Property Rights: SSCDL shall remain the owner of all the content, source code, architecture and design documents conceptualized, created, and implemented by the selected agency under this engagement. In case of proprietary solution, vendor to provide functional design documents and technical design documents and source code for customization for SMC's noncommercial usage. All analytical models/ reports created as a result of this engagement would be SSCDL proprietary, and all requisite Intellectual Property Rights shall be transferred to SSCDL at the time of completion of the contract period. All intellectual property rights and artifacts whether in tangible or intangible form shall belong to SSCDL and the selected agency has no right to assign, license, sell, or use any content conceptualized, created and implemented under this engagement and/or accompanying Agreement to any third party under any circumstances. All the artifacts conceptualized, created, and implemented by the selected agency whether in tangible or intangible form shall bear relevant copyright notices in the name of SSCDL. The selected agency shall take all such appropriate legal actions to safeguard violation of SSCDL's intellectual property rights, if any. IPR for any pre-developed software applications, implemented by the bidder for this project will remain with the bidder except for modifications/ customizations done specific to the project. Source code of such predeveloped software with other artifacts shall also be provided to SSCDL</p>	<p>It is not feasible for any leading ITES company like us to supply the source code or submit IPR. WE being a tech company are totally dependent on IPR for our survival. Please do away with this clause as any company having such extensive experience in smart parking wouldn't surrender the source code / IPR. We can surrender the Source Code only in the scenario of liquidation of company, but not otherwise in advance.</p>	<p>RFP terms prevail.</p>

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4	6.1 PREQUALIFICATION CRITERIA / BASIC ELIGIBILITY CRITERIA , Page 60	A company incorporated in India under the Companies Act, 1956 (and subsequent amendments thereto) and in operation for a minimum period of 5 years as on 1st May 2017	Startups should be relaxed under criteria including prior turnover and prior experience while participating in government tenders , as per notification of MSME (No - 1(2)(1)/2016-MA dated 10th March 2016) ,Ministry of Finance (No. F.20/2/2014- PPD(Pt.) dated 20th September 2016) . Please consider the same and provide relaxation on 5 years experience. We are a 2 years old organization.	RFP terms prevail.
5	6.1 PREQUALIFICATION CRITERIA / BASIC ELIGIBILITY CRITERIA , Page 60	Turnover of last three financial years. Bidder should have had an average turnover of at least INR 50 lakhs from the last 3 financial years (FY 2013-14, 2014-15, 2015-16).	Startups should be relaxed under criteria including prior turnover and prior experience while participating in government tenders , as per notification of MSME (No - 1(2)(1)/2016-MA dated 10th March 2016) , Ministry of Finance (No. F.20/2/2014-PPD(Pt.) dated 20th September 2016). Please consider the same and provide relaxation on the same. We fulfil the 50 Lakhs condition but for 2 years as we were formed in 2015.	RFP terms prevail.
6	RFP Page No. 60, 6.1 PRE- QUALIFICATION CRITERIA / BASIC ELIGIBILITY CRITERIA, Sr. No-2	Turnover of last three financial years. Bidder should have had an average turnover of at least INR 50 lakhs from the last 3 financial years (FY 2013-14, 2014-15, 2015-16).	In order to get competitive bids from technically and financially strong professional bidders, we request SSCDL to raise the Average Turnover for qualification criteria to INR 15 Crores. So that the revised clause be as. "Turnover of last three financial years. Bidder should have had an average turnover of at least INR 15 Crores from the last 3 financial years (FY 2013-14, 2014-15, 2015-16)."	RFP terms prevail.

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7	RFP Page No. 63, 7.5 VERIFICATION AND DISQUALIFICATION, Clause (ii).2	Bidder or its parents/subsidiary/sister concerned from whom it is taking credit for meeting Qualification Criteria is blacklisted/barred by any Government Agency in India or abroad.	We understood from this clause that parent company credentials can be used for qualification. So a subsidiary company can use parent company credentials for financial and technical qualification in which the parent company holds 99.99% share of the subsidiary company. Kindly confirm	Please refer Addendum & Corrigendum.
8	RFP Page No. 48, 3.11 TERMS OF CONTRACT, Clause 3.11.3	The eligible and technically qualified bidder having the lowest price (L1) shall be considered the Selected Bidder as per the terms of this RFP.	In order to get proposals which assures service quality throughout the contract, we request SSCDL to consider QCBS with minimum technical:commercial weightage of 60:40 ratio instead of L1 based selection.	RFP terms prevail.
9	RFP Page No. 47, 3.10 SCHEDULE OF BIDDING PROCESS	Technical Bid Submission (in Hard Copy) filled-in Technical Bid along with Bid Fee, EMD, Solvency Certificate and other documents.	Request SSCDL to consider the submission of Technical Bid also to Online Submission instead of Hard Copy Submission. The original copy of EMD and Bid Fee shall be submitted in hard copy before the deadline and all other original copies of the bid will be produced once the bidder won the tender.	RFP terms prevail.
10	RFP Page No. 47, 3.10 SCHEDULE OF BIDDING PROCESS	To be submitted online only on https://smc.nprocure.com on or before 11/08/2017	As per the RFP, there is only 5 more working days for bid submission after pre-bid Meeting on 04th August. This is too short period for preparing a competitive response after the pre-bid response release and to receive authorization certificates and other relevant documents from respective OEM's. Also we would require considerable time for site survey for proper estimation of work. So, we request the authority to extend the bid due date by three more weeks from the current date of submission	Please refer Addendum & Corrigendum.

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11	General	General	Request authority to kindly allow the bidder to do site survey for proper estimation and to prepare a comprehensive bid response.	Bidder can do site survey. The site survey can be carried out between 11 am to 5 pm during any working days. In case of any difficulty the bidder is requested to kindly contact Information Systems Department on +91-261-2423750 to 2423756 (Ext. 439)
12	3.11 TERMS OF CONTRACT, Page 52 of 125	3.11.39 Consortium/JV is not allowed.	Consortium & JVs shall bring in lots of innovation. Also, the overall project of large scale with multiple parking areas & spread across the city. Hence, we request SPV to allow Consortium & JVs.	RFP terms prevail.

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13	4.2 PRE-BID MEETING, Page 56 of 125	There will not be a physical pre-bid meeting for this RFP	We request client for organizing a pre bid query & a site survey opportunity to prospective bidders.	Bidder can do site survey. The site survey can be carried out between 11 am to 5 pm during any working days. In case of any difficulty the bidder is requested to kindly contact Information Systems Department on +91-261-2423750 to 2423756 (Ext. 439)
14	6.1 PRE-QUALIFICATION CRITERIA / BASIC ELIGIBILITY CRITERIA, Page 60 of 125	1. Bidder should be: A company incorporated in India under the Companies Act, 1956 (and subsequent amendments thereto) and in operation for a minimum period of 5 years as on 1 st May 2017 3. Experience of Design, Supply, Installation, Commissioning and operation of Smart Parking Guidance & Management System which comprises of sensor based parking, electronically operated Boom Barriers, Parking Management Software and Parking Guidance System during last 7 years.	In eligibility point 1, Company can be a minimum 5 years whereas point 3 requires experience of last 7 years. Kindly clarify?	RFP terms prevail.
15	6.1 PRE-QUALIFICATION CRITERIA / BASIC ELIGIBILITY CRITERIA, Page 60 of 125,	2. Turnover of last three financial years. Bidder should have had an average turnover of at least INR 50 lakhs from the last 3 financial years (FY 2013-14, 2014-15, 2015-16).	Considering the overall - city wide parking operations & importance of project, we request the SPV to increase the turnover criteria to minimum 1 Cr annually for last 3 years. This shall allow a financially stronger company to bid for this critical project.	RFP terms prevail.

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16	Price Bid Submission Technical Bid Submission	To be submitted online only on https://smc.nprocure.com on or before 11/08/2017 In sealed envelope, strictly by RPAD/Postal Speed Post on or before 18/08/2017 up to 18:00 hrs.	Price bid submission is mentioned as Online whereas Technical bid submission is mentioned as hardcopy. We request GM (IT), Surat Smart City to consider online submission of both the documents through https://smc.nprocure.com only. Usually, technical bid submission is done first & post to evaluation price bid is considered, QCBC method for evaluating the tender.	RFP terms prevail.
17	PAGE NO : 53/ SECTION : 3.11.44	3.11.44 The selected bidder shall be deemed to be acting as an independent contractor of Authority and shall not be deemed an agent, legal representative, joint venture, or partner of Authority. Neither party is authorized to bind the other to any obligation, affirmation, or commitment with respect to any other person or entity.	Let us know, how many maximum number of consortium you are encouraging us to have.	RFP terms prevails. Please refer Clause - 3.11.39 as per which Consortium/JV is not allowed.
18	PAGE NO : 11/ IV : NOTICE INVITING FOR PROPOSAL	Price Bid Submission : To be submitted online only on http://smc.nprocure.com on or before 11/8/2017 up to 18:00 hrs. Technical Bid Submission: In sealed envelope strictly by RPAD/Postal speed post on or before 18/8/2017 upto 18:00 hrs.	Since the RFP document has been released on 28/7/2017, can you please extend the date of submission and provide us some more time atleast for a month from the date of RFP document released. Please take this as my kind request.	Please refer Addendum & Corrigendum.
19	General	General	Request to allow for Consortium of 2 members (Lead bidder + 1 Bidder)	RFP terms prevails. Please refer Clause - 3.11.39 as per which Consortium/JV is not allowed.

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20	6.1 PRE-QUALIFICATION CRITERIA / BASIC ELIGIBILITY CRITERIA, Page - 60, Sr No - 2	Turnover of last three financial years. Bidder should have had an average turnover of at least INR 50 lakhs from the last 3 financial years (FY 2013-14, 2014-15, 2015-16).	Request for increasing the Turn over requirement, by giving a justification that a financial strong bidder will be able to provide a scalable solution	RFP terms prevail.
21	Section 3.11.39, Page 5	Consortium/JV is not allowed	Allow Consortium to bid for this Project for Better Competition	RFP terms prevails. Please refer Clause - 3.11.39 as per which Consortium/JV is not allowed.