



Surat Smart City Development Limited ADDENDUM AND CORRIGENDUM-2

RFP No.: SSCDL-CityPaymentCard-RFP-01-2016

The Bidders are requested to take note of the following changes made in the RFP document, which are to be taken in to account while submitting the RFP. They shall be presumed to have done so and submitted the RFP accordingly.

- This Addendum and Corrigendum shall be the part of the RFP documents.
- Content specified in this Addendum and Corrigendum supersede relevant content to that effect as provided in the original RFP documents. All other specifications, terms and conditions of the original RFP document shall remain unchanged.
- The queries raised and given by bidders, but the clarifications are not made in this Addendum and Corrigendum shall be considered to remain unchanged as per the terms and conditions mentioned in the original RFP documents.
- Bidders shall read and consider following points, which shall be a part of the RFP documents.

Highlighted Colour	What does it indicate?			
No highlight	Indicates content as per original RFP document			
Highlighted in	Indicates amendment as per this Addendum and			
Blue	Corrigendum-2			

RFP for Selection of Financial Institution for Open Loop Smart Card Common City Payments System





I. Changes with respect to RFP Schedule

Please note that with respect to tendering schedules, the following changes have been effected. Bidders are requested to take note of the same and adhere to the dates specified hereunder with regards to Price Bid Submission and Technical Bid Submission:

Particular	Current Dates	Proposed Dates
Price Bid Submission	To be submitted online only on https://smc.nprocure.com on or before 15/12/2016 up to 18:00 hrs.	To be submitted online only on https://smc.nprocure.com on or before 07/01/2017 up to 18:00 hrs.
Technical Bid Submission (in Hard Copy) Filled-in Technical Bid along with Bid Fee, EMD, Solvency Certificate and other documents.	In sealed envelope strictly by RPAD/Postal Speed Post on or before 19/12/2016 up to 18:00 hrs. to the Chief Accountant, Surat Municipal Corporation, Muglisara, Surat – 395003, Gujarat.	In sealed envelope strictly by RPAD/Postal Speed Post on or before 10/01/2017 up to 18:00 hrs. to the Chief Accountant, Surat Municipal Corporation, Muglisara, Surat – 395003, Gujarat.





II. Other Changes

Sr. No.	Tender Reference	Existing Clause						Amended / New Claus	e
1.	Part-1: 1.6 Scope of Work, 1.6.1 -	(ii) and Sc	•	yment Card project shall pecified hereunder.	comprise the Hardware	(ii) and S		yment Card project shall specified hereunder.	comprise the Hardware
	1.6.1 Design, Development,	5	Services	Hardv	vare		Services	Hardw	/are
	Procurement, Issuance, Supply, Integration, and Implementation of City Payment Card Project, Page	Swim (15)	nming Pools	 Co – branded personali membership cards POS machines with fundamap & read membership and to top-up card Turnstile with validator of "members only" Pool 	ctionality to pay, to ip details to/from card at Entry and Exit gates	Swir (15)	mming Pools	 Co – branded personalismembership cards POS machines with fundmap & read membershand to top-up card Validator at Entry and Eonly" Pool Area 	ctionality to pay, to ip details to/from card
2.	Part-1: 5.1 Pre- Qualification	Sr. No.	Pre-Qı	alification Criteria	Proof Document Required	Sr. No.		ualification Criteria	Proof Document Required
	Criteria / Basic Eligibility Criteria, Page 32	1	Bank or Sch the Second Bank of Indi of a Consor	must be a Nationalized eduled Bank (included in Schedule of Reserve a (RBI) Act, 1934). In case tium, the lead bidder Nationalized Bank or a Bank.	Format to Share Bidder's Particulars as in Appendix 1 Form –1.3	1	Bank or Sch the Second Bank of Indi of a Consor	must be a Nationalized eduled Bank (included in Schedule of Reserve ia (RBI) Act, 1934). In case tium, the lead bidder Nationalized Bank or a Bank.	Format to Share Bidder's Particulars as in Appendix 1 Form –1.3
		2		dder should have Net s. 1000 Cr. as on 31 st	Financial Capability Statement as in Appendix 1 Form – 1.4	2		idder should have Net s. 1000 Cr. as on 31 st	Financial Capability Statement as in Appendix 1 Form – 1.4





3	The Lead Bidder should have its financial switch certified for operating credit/debit/prepaid debit card acquiring and issuing in India.	Provide Evidences in terms of copy of certificate or any other document	3	The Lead Bidder should have its financial switch certified for operating credit/debit/prepaid debit card acquiring and issuing in India.	Provide evidence in terms of copy of certificate or any other document
4	The Bidder proposed for the project must have the experience of Contactless Smart Card design,	Experience Statement as in Appendix 1 Form – 1.5 A			issued either by the FI or FI's technology partner
5	supply and operations. The Lead Bidder should have a branch office or Head Office in Surat.	Format to Share Bidder's Particulars as in Appendix 1 Form –	4	The Bidder proposed for the project must have the experience of Contactless Smart Card design, supply and operations.	Experience Statement as in Appendix 1 Form – 1.5 A
	Surat.	1.3	5	The Lead Bidder should have a	Format to Share
6	The Bidder should have a payment acceptance infrastructure of at least 500 POS machines in Surat city limit	Provide self- certification with list of merchants' details		branch office or Head Office in Surat.	Bidder's Particulars as in Appendix 1 Form –1.3
	at the time of submission.	Format for Declaration by the bidder for not being	6	The Bidder should have a payment acceptance infrastructure of at least 500 POS machines in Surat city limit at the time of submission.	Provide self- certification with
7	The Lead Bidder or any of the consortium partners should not be blacklisted by Government Agency				list of merchants' details
	in India or abroad, or proved to have indulged in serious fraudulent practices by a Court of Law or an independent Commission of Inquiry in India or abroad at the time of submission of the bid. If such instance shall be found by Authority during bid process or period thereafter, then Authority at its sole discretion may reject the Bidder or terminate the Contract.	Blacklisted / Debarred/ Terminated as in Appendix 1 Form – 1.9	7	The Lead Bidder or any of the consortium partners should not be black-listed / debarred by the Government or Public Sector Units in India or abroad as on the date of the submission of the tender. If such instance shall be found by Authority during bid process or period thereafter, then Authority at its sole discretion may reject the Bidder or terminate the Contract.	Format for Declaration by the bidder for not being Blacklisted / Debarred as in Appendix 1 Form – 1.9

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Part-1: 5.2 Technical	#	Criteria	Maximum Marks	#	Criteria	Maximum Marks
Evaluation Parameters, Page 33	1	 Experience in Smart card based payment solution project for Transit system/Toll Solution/ City wide payment solutions/any other project for which the Bidder has undertaken (either implemented or in process of implementation) Card Services either as a single Bidder or along with its Technical Partner (Card Hosting/ Clearing House Solution / establishing Top up facilities through Banking Channels /and acted as a Co-Branded Partners and /or have retail merchants) One project – 10 marks Every additional project (max 2 projects) – 5 marks 	20	1.	Experience in Smart card based payment solution project for Transit system/Toll Solution/ City wide payment solutions/any other project for which the Bidder has undertaken (either implemented or in process of implementation) Card Services either as a single Bidder or along with its Technical Partner (Card Hosting/ Clearing House Solution / establishing Top up facilities through Banking Channels /and acted as a Co-Branded Partners and /or have retail merchants) - One project – 15 marks - Every additional project (max 2 projects) – 5 marks	25
	2	2. Number of cards issued in in Smart card based payment solution project for Transit system/Toll Solution/ City wide payment solutions/any other project for which the Bidder has undertaken (either implemented or in process of implementation) Card Services either as a single Bidder or along with its Technical Partner (Card Hosting/ Clearing House Solution / establishing Top up facilities through Banking Channels /and acted as a Co- Branded Partners and /or have retail merchants) - For 1,00,000 cards issued – 10 marks - For every additional 1,00,000 cards (max 2,00,000 cards) – 5 marks each	20	2.	Number of cards issued in in Smart card based payment solution project for Transit system/Toll Solution/ City wide payment solutions/any other project for which the Bidder has undertaken (either implemented or in process of implementation) Card Services either as a single Bidder or along with its Technical Partner (Card Hosting/ Clearing House Solution / establishing Top up facilities through Banking Channels /and acted as a Co- Branded Partners and /or have retail merchants) - For 1,00,000 cards issued – 10 marks - For every additional 1,00,000 cards (max 2,00,000 cards) – 5 marks each	20
	3	Average daily volume (count) of Card/ mobile based financial transactions (in number) in Smart card based payment solution project for Transit system/Toll	20	3.	Average daily volume (count) of Card/ mobile based financial transactions (in number) in Smart card based payment solution project for Transit system/Toll	20





	Solution/ City wide payment solutions/any other			Solution/ City wide payment solutions/any other	
	project for which the Bidder has undertaken (either			project for which the Bidder has undertaken (either	
	implemented or in process of implementation) Card			implemented or in process of implementation) Card	
	Services either as a single Bidder or along with its			Services either as a single Bidder or along with its	
	Technical Partner (Card Hosting/ Clearing House			Technical Partner (Card Hosting/ Clearing House	
	Solution / establishing Top up facilities through			Solution / establishing Top up facilities through	
	Banking Channels /and acted as a Co- Branded			Banking Channels /and acted as a Co- Branded	
	Partners and /or have retail merchants)			Partners and /or have retail merchants)	
	- For 20,000 transactions – 10 marks			- For 20,000 transactions – 10 marks	
	- Every additional 10,000 transactions (max			- Every additional 10,000 transactions (max	
	20,000 transactions) – 5 marks			20,000 transactions) – 5 marks	
4.	Loyalty and adoption plan in Surat	10	4	. Loyalty and adoption plan in Surat	10
	- Existing customer base in Surat (in numbers) –			- Existing customer base in Surat (in numbers) –	
	up to 4 marks			up to 4 marks	
	o Bidder with maximum number will get 4			o Bidder with maximum number will get 4	
	marks and pro-rated for others (formula			marks and pro-rated for others (formula	
	given by: Nbid1 * 4 / N max1)			given by: Nbid1 * 4 / Nmax1)	
	- Existing PoS volume in Surat – up to 4 marks			- Existing PoS volume in Surat – up to 4 marks	
	 Bidder with maximum number will get 4 			o Bidder with maximum number will get 4	
	marks and pro-rated for others (formula			marks and pro-rated for others (formula	
	given by: Nbid2 * 4 / Nmax2)			given by: Nbid2 * 4 / Nmax2)	
	 Existing Loyalty partners present in Surat – up 			- Existing Loyalty partners present in Surat – up	
	to 2 marks			to 2 marks	
	 Bidder with maximum number will get 2 			o Bidder with maximum number will get 2	
	marks and pro-rated for others (formula			marks and pro-rated for others (formula	
	given by: Nbid3 * 2 / Nmax3)			given by: Nbid3 * 2 / Nmax3)	
	Where, Nыd1,2,3 is the respective number for the			Where, Nbid1,2,3 is the respective number for the	
	considered bidder and Nmax1,2,3 is the maximum			considered bidder and Nmax1,2,3 is the maximum	
	respective number of all the bidders			respective number of all the bidders	





		5. Experience in Multiple instruments (minimum 2) for same purpose (pre-paid, debit, credit, mobile) - For 1 projects – 3 marks - For any additional project (max 2 projects) – 1 marks each 5. Experience in Multiple instruments (minimum 2) for same purpose (pre-paid, debit, credit, mobile) - For 1 projects – 3 marks - For any additional project (max 2 projects) – 1 marks each	
		5. Experience in co-branded loyalty cards 5 - For 3 projects – 3 marks - For any additional project (max 2 projects) – 1 mark each 5 Experience in co-branded loyalty cards 5 - For 3 projects – 3 marks - For any additional project (max 2 projects) – 1 mark each 5 - For 3 projects – 3 marks - For any additional project (max 2 projects) – 1 mark each	
		7. Project Understanding and Approach Each bidder to come up with a presentation covering (but not limited) aspects as per Table-5.2.1 as below. 20 7. Project Understanding and Approach Each bidder to come up with a presentation covering (but not limited) aspects as per Table-5.2.1 as below.	
4.	Part-1: Section 6.2- Evaluation of Technical Bid/Proposal, Page-39	ii) Technical and Financial Proposal along with the supporting ocuments are received through RPAD/Speed Post only. (iii) Technical and Financial Proposal along with the supporting documents are received through RPAD/Speed Post only.	ng
5.	Part-1: Appendix 5: License Agreement, Page- 73	The SECOND PART will deliver the Scope of Work/Services as etailed in the RFP SSCDLCityPaymentCard-RFP-01-2016 3. The SECOND PART will deliver the Scope of Work/Services detailed in the RFP SSCDLCityPaymentCard-RFP-01-2016 2. Corrigenda there to.	
6.	Part-1: Appendix 6: Bill of Quantities, Page	OQ Items [Note: Must be submitted online, not to be sent hysically] BOQ Items [Note: Must be submitted online, not to be sent physically]	ent
	77	Sr. Item Make/ Model Qty Sr. Item Make/ Model Qty No.	
		3 Turnstile with validator at Solution	

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7.	Part-2: 3.4.7	3.4.7.1.1 Contactless EMV complaint Card Issuance:	3.4.7.1.1 Contactless EMV complaint Card Issuance:
/ '		3.4.7.1.1 Contactiess Eiviv Complaint Card Issuance.	5.4.7.1.1 Contactiess Eiviv Complaint Card Issuance.
	Scope of work/roles and	Card Procurement, pre-personalize, personalize	Card Procurement, pre-personalize, personalize
	responsibilities,	o The card should be complaint with ISO standards (like ISO	o The card should be complaint with ISO standards (like ISO
	Page 20	14443/ISO 18092/ISO 7816/ISO 10373) as per RBI guidelines for	14443/ISO 18092/ISO 7816/ISO 10373) with Memory size of 32
	Page 20	smart card, debit card, credit card in terms of dimensions,	KB or above as per RBI guidelines for smart card, debit card,
		resistance, etc.	credit card in terms of dimensions, resistance, etc.
		SMC to approve the card design before proceeding to printing	SMC to approve the card design before proceeding to printing
	D	by FI	by FI
8.	Part-2: Sec	3.4.7.1.11 Admin console for SMC:	3.4.7.1.11 Admin console for SMC:
	3.4.7.1.11 - Admin	Admin console for SMC to define charges or concession groups	 Admin console for SMC to define charges or concession
	console for SMC, Page 23	To access MIS reports as defined in section 4.3	groups: FI should expose a Https based portal application for
	Page 25	SMC foresees the need for implementing changes during the	SMC/ SSCDL's authorized signatories (with Four eye principle),
		contract period (e.g. generation of new MIS reports, provision to	providing them access to maintain/ modify (Covering but not
		upload additional formats, modify reconciliation logic, etc.). This	limited to)
		may also include incorporation of new modes of payment along	- Pricing for each category (For services rendered by SMC
		with the current modes of payment. FI to provide the above with	merchants)
		no additional cost to SMC.	 Concessions for senior citizens/ Youth etc.
			- Special seasonal fares
			- Seasonal discounts / Promotions
			- Cash back eligibility criteria (i.e. logic) and percentage etc.,
			- Send Greetings / Alerts / Notifications/ Announcements to
			citizens
			- Define Business Rules /campaign /promotion rules for a specific
			validity period
			To access MIS reports as defined in section 4.3
			SMC foresees the need for implementing changes during the
			contract period (e.g. generation of new MIS reports, provision to
			upload additional formats, modify reconciliation logic, etc.). This
			may also include incorporation of new modes of payment along
			with the current modes of payment. FI to provide the above with
			no additional cost to SMC.
9.	Part-2: Sec 7 -	In the first phase , SMC and Financial Institution will launch a limited	In the first phase , SMC and Financial Institution will launch a limited

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Ending Notes,	pilot to ensure that the cards are issued and start reaching customers.	pilot to ensure that the cards are issued and start reaching customers.
Page 35	Then as part of phase 1, since BRTS & City Bus AFCS is already work in	Then as part of phase 1, since BRTS & City Bus AFCS is already work in
	progress with pilot implementation using QR-based ticketing planned,	progress with pilot implementation using QR-based ticketing planned,
	these cards to be used in all BRTS terminals and city buses. The	these cards to be used in all BRTS terminals and city buses. The
	maximum expected timeline for pilot implementation is 2 months and	maximum expected timeline for pilot implementation is 2 months and
	Phase-1 completion is 6 months from signing of agreement.	Phase-1 completion is 6 months from signing of agreement.
		As part of Pilot, it is expected that all required systems are developed
		and deployed. Pilot phase will be assumed to be successful, post
		successful validation of usage one BRTS & one City bus route.

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III. Addition to the RFP

The following details stand added to the RFP document Part-2, Section-2: City Payment Card Ecosystem.

Part-2

2 CITY PAYMENT CARD ECOSYSTEM

2.4 Usage/Membership Details

Following table indicates the approximate number with respect to the membership/visitors/users for various SMC services.

Sr. No.	Services	Total no. of members/visitors
1.	Civic City Centre	Transactions - 20 lakh/year
2.	Properties registered under Property Tax System	17,29,214 Properties
3.	BRTS	Travelers - 38,000/day
4.	City Bus	Travelers - 45,000/day
5.	Library	Members – 63,700
6.	Swimming Pool	Members - 3500-4000
7.	Nature Park	Visitors - 10 lakh/year
8.	Gardens	Botanical Garden – Visitors - 2 lakh/year NFI – Visitors - 4 lakh/year
9.	Aquarium	Visitors - 5 lakh/year
10.	Science Centre	Visitors – 77,000/year
11.	Gopitalav	Managed by Agency
12.	Pay and Park	Managed by Agency
13.	Amusement Park	Not yet operational, to be managed by PPP partner
14.	SMC Employees	15,000
15.	Houses under EWS/LIG/etc.	Total houses allotted - Above 1 lakh