

ADDENDUM & CORRIGENDUM-2 REQUEST FOR PROPOSAL

for

SELECTION OF IMPLEMENTATION AGENCY FOR INTEGRATED TRAFFIC CONTROL SYSTEM (ITCS) IN SURAT CITY (SECOND ATTEMPT)

Tender Number: GM(IT)/SSCDL/BRTS/ITCS/1/2017-2018 Last date for Price Bid Submission: 29/04/2017



Re-Invited by Surat Smart City Development limited 115, Smart City Cell, Surat Municipal Corporation, Muglisara, Main Road, Surat - 395003, Gujarat.



Surat Smart City Development Limited ADDENDUM AND CORRIGENDUM-2 RFP Notification No.: GM(IT)/SSCDL/BRTS/ITCS/1/2017-2018

The Bidders are requested to take note of the following changes made in the RFP documents, which are to be taken in to account while submitting the RFP. They shall be presumed to have done so and submitted the RFP accordingly.

- This Addendum and Corrigendum shall be the part of the RFP documents.
- All items specified in this Addendum and Corrigendum supersede relevant items to that effect as provided in the original RFP documents. All other specifications, terms and conditions of the original RFP document shall remain unchanged.
- Bidders shall read and consider following points, which shall be a part of the RFP documents.
- The queries raised and given by bidders, but the clarifications are not made in this Addendum and Corrigendum shall be considered to remain unchanged as per the terms and conditions mentioned in the original RFP documents.



Sr. No.	RFP Reference		Existing Clau	15e		Amended/New C	lause
1	Section 6: Pre- Qualification Criteria	#	Eligibility Criteria	Document Proof	#	Eligibility Criteria	Document Proof
		1	The Prime Bidder should be registered under the Companies Act 1956 and should be in operation in India for a period of at least 5 years as on publication of bid In case of Consortium, each Consortium Partner should be registered under the Companies Act 1956 Or a partnership firm registered under LLP Act, 2008 Note: Companies of origin out of India should be registered in India.	 Copy of certification of incorporation PAN card VAT registration 	1	The Prime Bidder should be registered under the Companies Act 1956 and should be in operation in India for a period of at least 5 years as on publication of bid In case of Consortium, each Consortium Partner should be registered under the Companies Act 1956 Or a partnership firm registered under LLP Act, 2008 or partnership firm registered under Indian Partnership Act 1932 Note: Companies of origin out of India should be registered in India.	 Copy of certification of incorporation / Registration Certificate PAN card VAT registration
		2	The Prime Bidder should have average annual turnover of at least Rs. 100 crores from ICT or ITES in last three financial years (ending 31 March 2016) For a 99% or above subsidiary, parent company average annual turnover would be considered for evaluation purposes Note: ITES is defined as outsourcing or offshoring of	 Copy of audited financial statements Certificate from the statutory auditor / CA clearly specifying the annual turnover for the specified years. Original or Notarized copy of the certificate should be submitted 	2	The Prime Bidder should have average annual turnover of at least Rs. 100 crores from ICT or ITES in last three financial years (ending 31 March 2016) For a 50% or above subsidiary, parent company average annual turnover would be considered for evaluation purposes Note: ITES is defined as outsourcing or offshoring of	 Copy of audited financial statements Certificate from the statutory auditor / CA clearly specifying the annual turnover for the specified years. Original or Notarized copy of the certificate should be submitted

Below mentioned criteria has been changed which is highlighted in Yellow as per the table below.



Sr. No.	RFP Reference		Existing Clau	ISE		Amended/New C	lause
			processes that can be enabled with information technology. Such outsourcing or offshoring which is technology enabled entails enterprise functions which are operations focused or customer centric or management of operations through technology enabled solutions.	3. Support letter from parent or Group Company or group companies and its subsidiaries to be provided. Original or Notarized copy of the letter should be submitted		processes that can be enabled with information technology. Such outsourcing or offshoring which is technology enabled entails enterprise functions which are operations focused or customer centric or management of operations through technology enabled solutions.	3. Support letter from parent or Group Company or group companies and its subsidiaries to be provided. Original or Notarized copy of the letter should be submitted
		3	The bidder (each of the consortium members, in case of consortium) should have a positive net worth , in each of the last three Financial year (ending 31 March 2016) For a 99% or above subsidiary, parent company average annual turnover would be considered for evaluation purposes	 Copy of audited financial statements Certificate from the statutory auditor / CA clearly specifying the networth for the specified years. Original or Notarized copy of the certificate should be submitted Support letter from parent or Group Company or group companies and its subsidiaries to be provided. Original or Notarized copy of the letter should be submitted 	3	The bidder (each of the consortium members, in case of consortium) should have a positive net worth , in each of the last three Financial year (ending 31 March 2016) For a 50% or above subsidiary, parent company average annual turnover would be considered for evaluation purposes	 Copy of audited financial statements Certificate from the statutory auditor / CA clearly specifying the networth for the specified years. Original or Notarized copy of the certificate should be submitted Support letter from parent or Group Company or group companies and its subsidiaries to be provided. Original or Notarized copy of the letter should be submitted



Sr. No.	RFP Reference	Existing Cla	use	Amended/New Clause
		 4 The bidder (or consortium) should have implemented (Install, commissioned and Gone Live) following scope in last 10 years from the date of publishing this RFP 1. Traffic Law enforcements system like Speed detection / Red Light Violation Detection / Wrong side / No Parking or CCTV surveillance system. The project should have at least 50 outdoor cameras or at least 50 outdoor cameras or at least 50 cameras having sensors to detect speed violation / red light violation / wrong side violation/ no parking violation along with analytics software 2. Command Centre with a video wall and seating capacity of 10 operators Note: 1. Above mentioned scope of 1 & 2 can be part of single project. Parent Company experience would be considered for 99% or above subsidiary / division /sub-division / branch /business unit 	 Copy of completion certificate issued by client Work order / Contract In case project is on- going then the Project must have achieved 80% of capex completion from financial and physical perspective Note: In case the bidder is PSU, self-certificate from CA or Statutory Auditor wrt point Project Completion and point-3 above shall also be acceptable. 	 4 The bidder (or consortium) should have implemented (Install, commissioned and Gone Live) following scope in last 10 years from the date of publishing this RFP 1. Traffic Law enforcements system like Speed detection / Red Light Violation Detection / Wrong side / No Parking or CCTV surveillance system. The project should have at least 50 outdoor cameras or at least 50 cameras having sensors to detect speed violation / red light violation / wrong side violation/ no parking violation along with analytics software 2. Command Centre with a video wall and seating capacity of 10 operators Note: 1. Above mentioned scope of 1 & 2 can be part of single project or may be separate projects. Parent Company experience would be considered for 50% or above subsidiary / division /sub-division / branch /business unit 1. Copy of completion certificate issued by client 2. Work order / Contract 3. In case project is ongoing then the Project must have achieved 80% of capex completion from financial and physical perspective Note: In case the bidder is PSU, self-certificate from CA or Statutory Auditor wrt point Project Completion and point-3 above shall also be acceptable.



Sr. No.	RFP Reference	Existing Cla	use	Amended/New Clause				
		 5 The prime bidder (or any consortium member) should have implemented(install, commissioned and Gone live) at least 50 Vehicle Actuated (Semi-Actuated or Fully Actuated) Traffic Signals or controlling traffic signals with centralized software system in last 10 years from the date of publishing this RFP. Parent Company experience would be considered for 99% or above subsidiary / division /sub-division / branch /business unit 	 Copy of completion certificate issued by client Work order / Contract In case project is on- going then the Project must have achieved 80% of capex completion from financial and physical perspective Note: In case the bidder is PSU, self-certificate from CA or Statutory Auditor wrt point Project Completion and point-3 above shall also be acceptable. 	 The prime bidder (or any consortium member) should have implemented(install, commissioned and Gone live) at least 50 Vehicle Actuated (Semi-Actuated or Fully Actuated) Traffic Signals or controlling traffic signals with centralized software system in last 10 years from the date of publishing this RFP. Parent Company experience would be considered for 50% or above subsidiary / division / sub-division / branch / business unit 	 Copy of completion certificate issued by client Work order / Contract In case project is on- going then the Project must have achieved 80% of capex completion from financial and physical perspective Note: In case the bidder is PSU, self-certificate from CA or Statutory Auditor wrt point Project Completion and point-3 above shall also be acceptable. 			
		 7 Prime Bidder should have implemented (install, commissioned and gone live) ICT or ITES projects in last 10 years from the date of publishing this RFP as below: At least one project of value Rs 60 Cr or Two Projects of value Rs 40 Cr each or Three Projects of values Rs 33 Cr each 	 Copy of completion certificate issued by client Work order / Contract In case project is on- going then the Project must have achieved 80% of capex completion from financial and physical perspective 	 Prime Bidder should have implemented (install, commissioned and gone live) ICT or ITES projects in last 10 years from the date of publishing this RFP as below: At least one project of value Rs 60 Cr or Two Projects of value Rs 40 Cr each or Three Projects of values Rs 33 Cr each 	 Copy of completion certificate issued by client Work order / Contract In case project is on- going then the Project must have achieved 80% of capex completion from financial and physical perspective 			



Sr. No.	RFP Reference		Existing Clau			Amended/New C	lause			
		be consid subsidiary / branch / Note: ICT Communi projects a integration ITES is de offshoring enabled technolog offshoring enabled functions focused of management	and include IT systems	Note: In case the bidder is PSU, self-certificate from CA or Statutory Auditor wrt point Project Completion and point-3 above shall also be acceptable.			 Parent Company experience would be considered for 50% or above subsidiary / division / sub-division / branch / business unit Note: ICT stands for Information, Communications Technology projects and include IT systems integration project ITES is defined as outsourcing or offshoring of processes that can be enabled with information technology. Such outsourcing or offshoring which is technology enabled entails enterprise functions which are operations focused or customer centric or management of operations through technology enabled solutions. 		Note: In case the bidden is PSU, self-certificate from CA or Statutory Auditor wrt point Project Completion and point-g above shall also be acceptable.	
2	Section 7.23: Technical Evaluation Criteria	# Techn ical Evalu ation Criteri a	Technical Evalt parameter		Weig htage	#	Techn ical Evalu ation Criter ia	Technical Evalua parameter	ation	Weig htage
		Bidder's (Competence				Bidder's C	Competence		
		1 Bidder Compe tence – Turnov er	 The bidder (prime b of consortium) hav annual turnover of ICT or ITES in last th years (ending 31 Mar get 70 of total allocat For every additional average turnover the bidder in case of con 	ving average 100 Cr from pree financial rch 2016 will ted marks. Rs. 50 Cr of bidder (lead	4%	1	Bidder Compe tence – Turno ver	 The bidder (prime case of consortium average annual turne Cr from ICT or IT three financial years March 2016 will get allocated marks. For every additional of average turnover 	n) having over of 100 ES in last (ending 31 70 of total Rs. 50 Cr	4%



Sr.	RFP Poforonao			Existing Clause	е				Amended/New Claus	se	
Sr. No.	RFP Reference			Existing Clauseget 10 marks, subj maximum of 100 markAverage Turnover (in crores)>= INR 250 Cr.>= INR 200 Cr.>= INR 100 Cr.And < INR 250 Cr.>= INR 150 Cr.And < INR 200 Cr.>= INR 100 Cr.And < INR 150 Cr.Maximum Marks: 100• Parent Company exp be considered for 9 subsidiary / division / branch /business un• Bidder to submit the from the Statutory clearly specifying	ect to a s. Ma rks 100 90 80 70 erience would 9% or above /sub-division nit he Certificate auditor / CA				Amended/New Claus(lead bidder in cass consortium) will get 10 r subject to a maximum of marks.Average Turnover (in crores)>= INR 250 Cr.>= INR 250 Cr.>= INR 250 Cr.>= INR 150 Cr.And < INR 250 Cr.>= INR 150 Cr.And < INR 200 Cr.>= INR 100 Cr.And < INR 150 Cr.Cr.>= INR 100 Cr.And < INR 150 Cr.Cr.Maximum Marks: 100	se of marks,	
		2	Bidder Compe tence – Financi al Ratios	 turnover from ICT/ specified years.O Notarized copy of t should be submitted Relative performance o (prime bidder in case of co a-vis other bidders of financial parameters : Asset Liability Ratio (A last 3 Fys: 2013-14, 201 – 16) (1 Mark, Con 1*X/Xmax, where D respective value for th Xmax the maximu among all qualifying bi Debt Equity Ratio (A last 3 Fys: 2013-14, 201 	ITEC for the priginal or the certificate f the bidder nsortium) vis- on following average for 14-15, 2015 nputed as X is the bidder and um value idders.) verage for	2%	2	Bidder Compe tence – Financ	 Parent Company e would be considered for above subsidiary / divis division / branch / busin Bidder to submit the C from the statutory aud clearly specifying the turnover from ICT/ITE specified years. Orig Notarized copy of the should be submitted Relative performance of th (prime bidder in case of con vis-a-vis other bidders on financial parameters : Asset Liability Ratio (Av for last 3 Fys: 2013-14, 2001) 	or 50% or sion /sub- ness unit Certificate litor / CA e annual EC for the ginal or certificate he bidder nsortium) following verage	2%



Sr. RFP No. Reference	Existing Clause	Amended/New Clause
	3 Bidder - - 16) (1 Mark, Computed as 1*Xmin/X, where X is the respective value for bidder and Xmin the minimum value among all qualifying bidders.) Note: - Parent Company experience would be considered for 99% or above subsidiary / division / sub-division / branch /business unit Bidder to submit the Statutory auditor / CA certificate stating following ratios for evaluation. Original or Notarized copy of the certificate should be submitted 3 Bidder - Prime Bidder should have implemented (install, commissioned and gone live) ICT or ITES projects in last to years from the date of publishing this RFP as below 5% ICT/IT ES Project 2. Two Projects of value Rs 40 Cr each or 3. Three Projects of value Rs 33 Cr each • If the bidder has fulfilled any of the above criteria, the bidder will get 70 marks – Refer as Min For every additional ICT or ITES project, the bidder will get 10 marks, subject to a maximum of 100 marks as per below criteria	3 Bidder - Prime Bidder should have for substituted complexition of the certificate should be submitted for the certificate should be submitted for the certificate should be considered for so% or above subsidiary / division / sub-division / branch / business unit 3 Bidder - Prime Bidder should have for the certificate should be considered for so% or the certificate should be submitted 3 Bidder - Prime Bidder should have for the certificate should be core in the statutory auditor / CA certificate stating following ratios for evaluation. Original or Notarized copy of the certificate should be submitted 5% - Trime Bidder should have for solve implemented (install, complex of the certificate should be submitted 5 - Trime Bidder should have for solve implemented (install, complex of the certificate should have for years from the date of publishing this RFP as below 1 At least one project of solve implemented for solve implemented for solve implemented (install, commissioned and gone live) 1 The bidder has fulfilled any of the above criteria, the bidder will get 70 marks – Refer as win



Sr. RFP No. Reference	e	Existing Clause	9			Amended/New Cl	lause
		Number of Projects	Mar ks			 For every additional ITES project, the bide 10 marks, subject 	ler will get
		Min + every additional project of value Rs 60 Cr	20			maximum of 100 ma below criteria Number of	ırks as per Mar
		Min + every additional project of value Rs 40 Cr	15			ProjectsMin + everyadditional projectof value Rs 60 Cr	20 ks
		Min + every additional project of value Rs 33 Cr	10			Min + every additional project of value Rs 40 Cr	15
		= Min Maximum Marks: 100	70			Min + every additional project of value Rs 33 Cr	10
						= Min	70
						 Maximum Marks: 10 Gone Live date should 10 years from the issuance of this RFP Parent Company of would be considered to 	d be in last date of experience for 50% Or
	4 Bidder Compe tence – Surveill ance Project s	• If bidder (Any me consortium who h allocated responsibilit component as per resp matrix) has imp (install, commissioned live) one project (su	as been ty of the ponsibility plemented and gone urveillance	10%	4 Bidde Comp tence	above subsidiary / /sub-division / /business unit r • If bidder (Any m	ember of 10% has been
		project with at least 50 points in outdoor/ pu the bidder will get 70 m	ıblic area)		– Surve lance	component as	per



Sr. No.	RFP Reference	Existing Clause	Amended/New Clause
		• For every additional implemented surveillance project (surveillance project with at least 50 cameras points in outdoor/ public area the bidder will get 10 marks, subject to a maximum of 100 marks. $\boxed{\frac{Number of Mark}{Projects s}}$ $= >4 100$ $= 3 90$ $= 2 80$ $= 1 70$ $Maximum marks: 100$ $= 3 00$ $= 2 80$ $= 1 70$ $Maximum marks: 100$ $= 0$ Gone Live date should be in last 10 years from the date of issuance of this RFP = Parent Company experience would be considered for 99% or above subsidiary / division / sub- division / branch / business unit	Project scommissioned and gone live) one project (surveillance project with at least 50 cameras points in outdoor/ public area) the bidder will get 70 marks.•For every additional implemented surveillance project (surveillance project with at least 50 cameras points in outdoor/ public area the bidder will get 10 marks, subject to a maximum of 100 marks.Number of ProjectsMar Projects=>4100 = 3=280 = 1=170Maximum marks: 100•Gone Live date should be in last 10 years from the date of issuance of this RFP • Parent Company experience
		5 Bidder • If bidder (Any member of Compe consortium who has been allocated responsibility of the component as per responsibility Violati matrix) has implemented (install, commissioned and gone live) one project (one traffic violation detection project having 50 cameras to detect speed violation / red light violation / mo parking violation along with 10%	would be considered for 50% or above subsidiary / division /sub-division / branch /business unit 5 Bidder • If bidder (Any member of Compe tence allocated responsibility of the - component as per Traffic responsibility matrix) has implemented (install, on commissioned and gone live) one project (one traffic violation detection project on having 50 cameras to detect



Sr.	RFP			Existing Cla	use				Amended/New	Clause	
No.	Reference										
		software, the bidder will get 70 marks. • For every additional implemented project (50 cameras to detect speed violation / red light violation / wrong side violation/ no parking violation) the bidder will get 10 marks, subject to a maximum of 100 marks.						project s	speed violation violation / w violation/ no park along with softwar- will get 70 marks. • For every implemented p cameras to de violation / red ligh wrong side vio parking violation)	rrong side ing violation e, the bidder additional roject (50 etect speed nt violation / blation/ no	
			NumberofMarkProjectss						will get 10 marks, maximum of 100 m	subject to a	
			=		100 90				Number of Projects	Mar ks	
			=	—	80 70				=>4	100	
			1		/-				= 3	90	
									= 2	80	
									= 1	70	
			1 0 • P w a d	Gone Live date sho o years from the da of this RFP Parent Company vould be considere bove subsidiary / d livision / branch /b	experience experience d for 99% or division /sub-				 Maximum marks: Gone Live date sho 10 years from the issuance of this RF Parent Company would be considered above subsidiary 	uld be in last the date of P experience ed for 50% or / division	
		6 Bid	npe	If bidder (Any consortium who	has been	10%		D'11	/business unit	/ branch	
		d (Sei	nicle uate mi- uate r	allocated responsi component as per matrix) has (install, commissio live) one project Vehicle Actuated Actuated or Ful Traffic Signals wit software system of	responsibility implemented oned and gone (at least 50 ed -Semi- lly Actuated th centralized		6	Bidder Compe tence – Vehicl e Actuat ed	• If bidder (Any consortium who allocated respons component responsibility n implemented commissioned an one project (at lea Actuated -Semi-	has been ibility of the as per natrix) has (install, id gone live) st 50 Vehicle	10%



Sr. RFP No. Reference	Existing	Clause			Amended/New	Clause	
	Actuate dtraffic signals) the bidder will get 70 marks.)Traffic Signals• For every additional 		2%	(Semi- Actuat ed or Fully Actuat ed)Traffi c Signals	 Fully Actuated Tr with centralized system or control signals) the bidde marks. For every implemented proj 50 Semi-Actuated Actuated Traffic centralized softw the bidder will ge subject to a maxi marks. Number of Projects = 4 or >4 = 3 = 2 = 1 Maximum marks: Gone Live date sho 10 years from t issuance of this RF Parent Company would be considere above subsidiary 	d software olling traffic er will get 70 additional ject (at least ed or Fully Signals with vare system) et 10 marks, mum of 100 Mar ks 100 90 80 70 100 nuld be in last the date of P experience ed for 50% or / division	
	ncy/ matrix) has panic live) one pro- emergency/ p least 10 aggre panic buttons) 70 marks. • For ever implemented p aggregate em	issioned and gone ject that entails anic buttons (at gate emergency / the bidder will get		7 Bidder Compe tence- Emerg ency/ panic button	/business unit • If bidder (Any consortium who allocated responsi component	has been bility of the as per natrix) has (install, d gone live) nat entails buttons (at	2%



Sr.	RFP		Existing Cl	ause				Amended/New	v Clause	
No.	Reference									
			marks, subject to 100 marks. Number of Projects = >4 = 3 = 2 = 1	a maximum of Mark s 100 90 80 70				 panic buttons) th get 70 marks. For every implemented pro- 10 aggregate emer buttons) the bidd marks, subject to of 100 marks. 	additional ject (at least gency / panic er will get 10 a maximum	
				marks: 100				Number of	Mar	
		8Bidder•8Bidder•9W4d8Bidder•10Compecc10tence-a10Variablcc10emMessagfi10ingV80ardsb•FingV10V10V10V10V10V10V10V10V10V10V10V10V11V11V12V13V14V15V16V17V17V17V18V19V10V		ould be in last late of issuance y experience red for 99% or division /sub- /business unit member of b has been sibility of the r responsibility implemented oned and gone (at least 20 ng Boards) the marks. additional ect (at least 20 ng Boards) the marks, subject too marks. Marks	4%	8	Bidder Compe tence- Variab le Messa ging Boards	 /business unit If bidder (Any consortium who allocated respons component responsibility r implemented commissioned an one project (at lea: Messaging Board will get 70 marks. 	ould be in last the date of FP y experience ed for 50% or y / division / branch member of b has been biblity of the as per natrix) has (install, ad gone live) st 20 Variable s) the bidder	4%
			Projects = >4	100				For every implemented pro	additional ject (at least	
			= 3	90				20 Variable Messa the bidder will g	aging Boards)	
		<u> </u>	= 2	80				i the blader will g	et 10 marks,	



Sr. RFP No. Reference	Existing Clause	Amended/New Clause
No. Reference	9 Bidder Compe tence- Comm 	8% subject to a maximum of 100 marks. Number of Marks Projects Marks =>4 100 =3 90 =2 80 =1 70 Maximum marks: 100 • Gone Live date should be in last 10 years from the date of issuance of this RFP • Parent Company experience would be considered for 50% or above subsidiary / division /sub-division / branch /business unit 9 Bidder • If bidder (Any member of compe tence- allocated responsibility of the component as per responsibility matrix) has implemented(install, commissioned and gone live) 1 project that entails operationalization of command and control centre with video wall (covering for surveillance/ traffic/ disaster management/ city operations functions) and seating capacity of 10 operators • For every additional implemented project (that entails operationalization of command and control centre with video wall (covering for surveillance/ traffic/ disaster management/ city operations



Sr. RFP No. Reference	Existing Clause	Amended/New Clause
	= 2 80 = 1 70 Maximum marks: 100	functions) and seating capacity of 10 operators the bidder will get 10 marks, subject to a maximum of 100 marks.
	Gone Live date should be in last 10 years from the date of issuance of this RFP	Number of Marks Projects
	• Parent Company experience	=>4 100
	would be considered for 99% or	= 3 90
	above subsidiary / division /sub-	= 2 80
	division / branch /business unit	= 1 70
		Maximum marks:
		100
		Gone Live date should be in last
		10 years from the date of
		issuance of this RFP
		Parent Company experience
		would be considered for 50% or
		above subsidiary / division
		/sub-division / branch /business unit

Note: The above changes to be read for **Section 14** and across the RFP, wherever applicable

GM (IT) Surat Smart City Development Ltd