



**Surat  
Municipal  
Corporation**

**ADDENDUM & CORRIGENDUM-5**

**REQUEST FOR PROPOSAL**

**FOR**

**SELECTION OF IMPLEMENTATION AGENCY FOR  
INTEGRATED COMMAND AND CONTROL CENTER  
(ICCC) AND OUTDOOR DIGITAL DISPLAY  
BOARD(ODDB) IN SURAT CITY**

**RFP No.: SSCDL-ICCC-RFP-02-2020**

**Last date for Price Bid Submission: 28.01.2021**



Invited by

Surat Smart City Development Limited

1st Floor, South Zone Office, Surat Municipal  
Corporation, Opp. Satyanagar, Udhna, Surat-  
394210, Gujarat, India

**Surat Smart City Development Limited**  
**ADDENDUM AND CORRIGENDUM-5**  
**RFP Notification No.: SSCDL-ICCC-RFP-02-2020**

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The Bidder are requested to take note of the following changes made in the RFP documents, which are to be taken into account while submitting the RFP. They shall be presumed to have done so and submitted the RFP accordingly.

- This Addendum and Corrigendum shall be the part of the RFP documents.
- All items specified in this Addendum and Corrigendum supersede relevant items to that effect as provided in the original RFP documents. All other specifications, terms and conditions of the original RFP document shall remain unchanged.
- Bidder shall read and consider following points, which shall be a part of the RFP documents.
- All the changes mentioned in this document should be read across the RFP, Addendum & Corrigendum, wherever applicable.
- **The queries raised and given by bidders, but the clarifications are not made in this Addendum and Corrigendum shall be considered to remain unchanged as per the terms and conditions mentioned in the original RFP documents.**

**Changes with respect to RFP Schedule**

Please note that with respect to tendering schedules, the following changes have been effected. Bidders are requested to take note of the same and adhere to the dates specified hereunder with regards to Price Bid Submission and Technical Bid Submission:

<b>Particular</b>	<b>Current Dates</b>	<b>Proposed Dates</b>
<b>Online Price Bid Submission Date</b>	21.01.2021 up to 18:00 hrs	<b>28.01.2021</b> up to 18:00 hrs.
<b>Technical Bid Submission (in Hard Copy)</b> Filled-in Technical Bid along with Bid Fee, EMD and other documents	In sealed envelope strictly by RPAD/Postal Speed Post On or before 28.01.2021 to 18:00 hrs. To the Chief Accounts, Surat Municipal Corporation, Muglisara, Surat – 395003, Gujarat by RPAD or Speed Post Only.	In sealed envelope strictly by RPAD/Postal Speed Post On or before <b>03.02.2021</b> up to 18:00 hrs. To the Chief Accounts, Surat Municipal Corporation, Muglisara, Surat – 395003, Gujarat by RPAD or Speed Post Only.

## 5.1 Revised Bidder's Eligibility Criteria

The bidder must possess the requisite experience, strength and capabilities in providing services necessary to meet the requirements as described in the RFP document. Keeping in view the complexity and volume of the work involved, following criteria are prescribed as the eligibility criteria for the bidder interested in undertaking the project. The bidder must also possess technical know-how and financial ability that would be required to successfully provide System Integration, Operation and Maintenance services sought by SMC/SSCDL for the entire contract duration. The bids must be complete in all respect and should cover entire scope of work as stipulated in the bid document. This invitation to bid is open to all bidders who qualify the eligibility criteria as given below:

The Pre-Qualification Criteria for the selection of the vendor or consortium are given below. In case of Consortium, please refer the section 6.6

### Note: For evaluation following definition is considered

1. The total Project value shall be considered as Capex Cost + Operation & Maintenance Cost.
2. OEM experience will not be considered for Pre-Qualification Criteria and Technical Evaluation as bidder's experience unless bidder is also an OEM.
3. **Integrated Command & Control Centre (ICCC)/ Command Control Centre (CCC):** ICCC/CCC Project is defined as those projects where Command Centre Application is implemented. ICCC Application at such installation should not only be a viewing platform but should be used for SOP creation and triggering for specific event/incident. Project only pertaining to NOC and/or Data Center Monitoring will not be considered.
4. In case of Consortium only 3 partners are allowed including Prime Bidder. For more details on Consortium please refer to the section 6.6.
5. R&R refers to roles & responsibilities mentioned in Consortium Agreement.

#	Eligibility Criteria	Proof Required	Document	Applicable to Sole Bidder	Applicable to Consortium
1.	The Prime Bidder / Sole Bidder should be registered under the Companies Act 1956 and should be in operation in India for a period of at least 5 years as on publication of bid. In case of Consortium, the Consortium Partner should be registered under the Companies Act 1956 Or a partnership firm registered under LLP Act, 2008	Copy of certification of incorporation issued by competent authority/ Registration Certificate		Yes	Yes
2.	Bidder (consortium)/ Sole Bidder jointly should have a minimum average annual turnover of <b>Rs. 150 Cr.</b> from ICT based business for last three financial years i.e. FY 2019-20, FY 2018-19, 2017-18.	Copy of the Audited Profit and Loss statement and statutory auditor / CA certificate from a regarding turnover.		Yes	Yes

#	Eligibility Criteria	Proof Required	Document	Applicable to Sole Bidder	Applicable to Consortium
	<p>In case of consortium, each partner should have minimum average annual turnover of <b>Rs. 30 Cr.</b></p> <p>The copies of Audited Annual Accounts for last three years to be submitted along with the bid [FY 2019-20, FY 2018-19, 2017-18]. If 2019-20 Financial Statements of any bidder is unaudited then the Audited Financial Statements of 2016-17 along with an undertaking letter from the bidder that the 2019-20 Statements are not audited is to be submitted.</p>	The certificate should be originally signed or notarized.			
3.	<p>Bidder/ Consortium should have a positive net worth as on 31<sup>st</sup> March 2020</p> <p>If 2019-20 Financial Statements of any bidder is unaudited then Bidder should have a positive net worth as on 31<sup>st</sup> March 2019. Moreover, an undertaking letter from the bidder that the 2019-20 Statements are not audited is to be submitted</p>	Certificate from the statutory auditor / CA towards positive net worth of the company. The certificate should be originally signed or notarized		Yes	Yes (All Members of Consortium)
4.	<p>Sole Bidder / Bidder (Any member in case of Consortium as per R&amp;R defined in Consortium Agreement) should have an experience in implementation of Integrated Command &amp; Control Centre (ICCC) / Command Control Center (CCC) in India in last 7 years from the date of publishing this RFP</p> <p>One project costing not less than the amount equal to INR 20 Cr. with ICCC application solution component worth minimum INR 2.5 Cr.</p> <p>OR</p>	<ol style="list-style-type: none"> <li>1. Copy of completion certificate issued by client</li> <li>2. In case of an ongoing project, the project must have achieved the respective value in terms of entire project cost and ICCC application respectively from financial perspective. The Certificate to this effect from the client on client's letter head to be provided. If Go-Live certificate is to be submitted, the same must clearly specify the information that</li> </ol>		Yes	Yes (Any member of Consortium)

#	Eligibility Criteria	Proof Required	Document	Applicable to Sole Bidder	Applicable to Consortium
	<p>Two projects costing not less than the amount equal to INR 12 Cr. each with ICCC application solution component worth minimum INR 1.5 Cr.</p> <p>OR</p> <p>Three projects costing not less than the amount equal to INR 10 Cr. each with ICCC application solution component worth minimum INR 1.25 Cr.</p> <p><b>Note: ICCC Application cost component shall include:</b></p> <ul style="list-style-type: none"> <li>○ Licenses cost for ICCC Applications</li> <li>○ SITC cost</li> <li>○ Integration cost</li> <li>○ Operation &amp; Maintenance cost</li> </ul>	<p>help ascertain the compliance to the respective evaluation criteria in terms of domains integrated / achievement of value in terms of project cost and ICCC application Solution component respectively from financial perspective.</p>	<p>3. Copy of Work order / Contract</p> <p>4. PQ_12: Format for Use Case Submission from OEM</p>		
5.	<p>Sole Bidder / Bidder (Any member in case of Consortium as per R&amp;R defined in Consortium Agreement) should have supplied &amp; installed at least 20 Out-door Digital Display Boards during the last 7 years in India from the date of bid submission.</p> <p>The size of boards must be minimum 2 sq.mt. area (excluding Rental orders) for consideration under this criterion.</p>	<ul style="list-style-type: none"> <li>• Copy of completion certificate issued by client</li> <li>• Copy of Work order / Contract</li> <li>• In case of an ongoing project, the project must have achieved the respective count in terms of Display Boards installed and commissioned. The Certificate to this effect from the client on client's letter head to be provided.</li> <li>• The supporting documents must clearly specify the information that help ascertain the compliance to the respective evaluation criteria.</li> </ul>		Yes	Yes (Any member of Consortium)

#	Eligibility Criteria	Proof Document Required	Applicable to Sole Bidder	Applicable to Consortium
6.	<p>Sole Bidder / Bidder (Any member in case of Consortium as per R&amp;R defined in Consortium Agreement) should have completed at least 1 (one) project pertaining to setting up of Datacenter / Datacenter Infrastructure in last 7 years as on Bid Submission date of value not less than INR 2 Crore in India.</p> <p>OR</p> <p>at least 2 (two) projects pertaining to setting up of Datacenter / Datacenter Infrastructure in last 7 years as on Bid Submission date of value not less than INR 1.25 Crore in India.</p> <p>OR</p> <p>at least 3 (three) projects pertaining to setting up of Datacenter / Datacenter Infrastructure in last 7 years as on Bid Submission date of value not less than INR 1 Crore in India.</p> <p>Note: In-house projects for own or group companies shall not be considered for above criteria. Data Center Infrastructure cost should be excluding software license cost.</p>	<ul style="list-style-type: none"> <li>• Copy of completion certificate issued by client</li> <li>• Copy of Work order / Contract</li> <li>• The supporting documents must clearly specify the information that help ascertain the compliance to the respective evaluation criteria.</li> </ul>	Yes	Yes (Any member of Consortium)
7.	Bidder should be registered for GST number in India.	GST Registration Certificate PAN Card	Yes	Yes (All Members of Consortium)
8.	Bidder should not be blacklisted or debarred by any Government / PSU in India at the time of submission of the bid.	Declaration letter by bidder as per format given in the RFP document	Yes	Yes (All Members of Consortium)

## 6.22 Revised Technical Evaluation Criteria

The bidder's technical solution proposed in the Technical Evaluation bid shall be evaluated as per the evaluation criteria in the following table:

Section	Evaluation Criteria	Marks
A	Bidders Financial Competence & Organizational Strength	15
B	Project Experience of Bidder	65
C	Proposed IT Products and Solution	20
<b>Total</b>		<b>100</b>

The following sections explain how the bidders shall be evaluated on each of the evaluation criteria:

#	Technical Evaluation Criteria	Technical Evaluation parameter	Marks												
<b>A</b>	<b>Bidders Financial Competence &amp; Organizational Strength</b>		<b>15</b>												
1	Bidder's Competence – Turnover	<ul style="list-style-type: none"> <li>Bidder (consortium)/ Sole Bidder jointly should have a minimum average annual turnover of <b>Rs. 150 Cr.</b> from ICT based business for last three financial years i.e. FY 2019-20, FY 2018-19, 2017-18. In case of consortium, each partner should have minimum average annual turnover <b>Rs. 30 Cr.</b></li> </ul> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Average Turnover (in crores)</th> <th style="text-align: center;">Marks [Maximum: 8]</th> </tr> </thead> <tbody> <tr> <td>&gt;= INR 350 Cr</td> <td style="text-align: center;">8</td> </tr> <tr> <td>&gt;= INR 300 Cr and &lt; INR 350 Cr.</td> <td style="text-align: center;">7</td> </tr> <tr> <td>&gt;= INR 250 Cr and &lt; INR 300 Cr.</td> <td style="text-align: center;">6</td> </tr> <tr> <td>&gt;= INR 200 Cr. and &lt; INR 250 Cr.</td> <td style="text-align: center;">5</td> </tr> <tr> <td>&gt;= INR 150 Cr. and &lt; INR 200 Cr.</td> <td style="text-align: center;">4</td> </tr> </tbody> </table> <ul style="list-style-type: none"> <li>Bidder to submit the Certificate from the statutory auditor / CA clearly specifying the annual turnover from ICT for the specified years. Original or Notarized copy of the certificate should be submitted</li> <li>The copies of Audited Annual Accounts for last three years to be submitted along with the bid [FY 2019-20, FY 2018-19, 2017-18]. If 2019-20 Financial Statements of any bidder is unaudited then the Audited Financial Statements of 2016-17 along with an undertaking letter from the bidder that the 2019-20 Statements are not audited is to be submitted</li> </ul>	Average Turnover (in crores)	Marks [Maximum: 8]	>= INR 350 Cr	8	>= INR 300 Cr and < INR 350 Cr.	7	>= INR 250 Cr and < INR 300 Cr.	6	>= INR 200 Cr. and < INR 250 Cr.	5	>= INR 150 Cr. and < INR 200 Cr.	4	8
Average Turnover (in crores)	Marks [Maximum: 8]														
>= INR 350 Cr	8														
>= INR 300 Cr and < INR 350 Cr.	7														
>= INR 250 Cr and < INR 300 Cr.	6														
>= INR 200 Cr. and < INR 250 Cr.	5														
>= INR 150 Cr. and < INR 200 Cr.	4														
2	People in organization	<ul style="list-style-type: none"> <li>The prime bidder having at least 250 FTE (full time employees) on the payroll of organization working on ICT projects.</li> </ul> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Number of FTE</th> <th style="text-align: center;">Marks [Maximum: 3]</th> </tr> </thead> <tbody> <tr> <td>&gt; 500</td> <td style="text-align: center;">3</td> </tr> </tbody> </table>	Number of FTE	Marks [Maximum: 3]	> 500	3	3								
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#	Technical Evaluation Criteria	Technical Evaluation parameter	Marks										
		<table border="1"> <tr> <td>&gt; 250 FTE to =&lt;500 FTE</td> <td>2</td> </tr> <tr> <td>= 250 FTE</td> <td>1</td> </tr> </table> <p><b>Note:</b> Full time Employees defined as employees on the Payroll of organization. Moreover, the employees of the Group companies will not be considered. The employees count of bidding entity will only be considered for evaluation.</p> <p>Bidder to submit the Certificate from the HR or Company Secretary clearly specifying the total no of employees within the organization. Original or Notarized copy of the certificate should be submitted</p>	> 250 FTE to =<500 FTE	2	= 250 FTE	1							
> 250 FTE to =<500 FTE	2												
= 250 FTE	1												
3	Bidder's Certification	<p>Certification with the Sole Bidder or any member of consortium (valid as on date of issuance of the bid):</p> <ol style="list-style-type: none"> <li>ISO 9001:2008</li> <li>ISO 20000:2011 for IT Service Management</li> <li>ISO 27001:2013 for Information Security Management System</li> <li>CMMi Level 3</li> <li>CMMi Level 5</li> </ol> <table border="1"> <thead> <tr> <th>Certification</th> <th>Marks [Maximum: 4]</th> </tr> </thead> <tbody> <tr> <td>Any one ISO certificate</td> <td>1</td> </tr> <tr> <td>Any two ISO certification or CMMi Level 3</td> <td>2</td> </tr> <tr> <td>All ISO certification or CMMi Level 5 Certification or Any two ISO certification &amp; CMMi Level 3 Certification</td> <td>3</td> </tr> <tr> <td>Any two ISO certification &amp; CMMi Level 5 Certification or All ISO Certification &amp; CMMi Level 3 Certification</td> <td>4</td> </tr> </tbody> </table>	Certification	Marks [Maximum: 4]	Any one ISO certificate	1	Any two ISO certification or CMMi Level 3	2	All ISO certification or CMMi Level 5 Certification or Any two ISO certification & CMMi Level 3 Certification	3	Any two ISO certification & CMMi Level 5 Certification or All ISO Certification & CMMi Level 3 Certification	4	4
Certification	Marks [Maximum: 4]												
Any one ISO certificate	1												
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Any two ISO certification & CMMi Level 5 Certification or All ISO Certification & CMMi Level 3 Certification	4												
<b>B</b>	<b>Project Experience of Bidder</b>		<b>65</b>										
1	Bidder Experience – Executing Command Control Center Project	Experience of Sole Bidder / Bidder (Any member in case of Consortium as per R&R defined in Consortium Agreement) in implementation of Integrated Command & Control Centre (ICCC) /Command Control Center (CCC) in India in last 7 years from the date of publishing this RFP	25										



#	Technical Evaluation Criteria	Technical Evaluation parameter		Marks
		<b>Number of Projects</b>	<b>Marks [Maximum: 25]</b>	
		For satisfying PQ criteria	10	
		Additional project over and above the projects submitted under PQ criteria		
		Every additional project costing not less than the amount equal to INR 20 Cr. with ICCC application worth minimum INR 2.5 Cr.	7.5	
		Every additional costing not less than the amount equal to INR 12 Cr. each with ICCC application worth minimum INR 1.5 Cr.	5	
		Every additional project costing not less than the amount equal to INR 10 Cr. each with ICCC application worth minimum INR 1.25 Cr.	2.5	
		Bidder is required to submit: <ol style="list-style-type: none"> <li>1. Copy of completion certificate issued by client</li> <li>2. In case of an ongoing project, the project must have achieved the respective value in terms of entire project cost and ICCC application Solution component respectively from financial perspective. The Certificate to this effect from the client on client's letter head to be provided. If Go-Live certificate is to be submitted, the same must clearly specify the information that help ascertain the compliance to the respective evaluation criteria in terms of domains integrated / achievement of value in terms of project cost and ICCC application Solution component respectively from financial perspective.</li> <li>3. Copy of Work order / Contract</li> <li>4. PQ_12: Format for Use Case Submission from OEM</li> </ol>		
2	Bidder Experience – Executing Command Control Center Application	Experience of Sole Bidder / Bidder (Any member in case of Consortium as per R&R defined in Consortium Agreement) in implementation of ICCC Solution integrating domains/systems in the last seven (7) years in India. <ol style="list-style-type: none"> <li>1. Adaptive/Intelligent Traffic Control System (ATCS Signals with or without ANPR, RLVD, Wrong side, Speed detection, etc.)</li> <li>2. Intelligent Transit Management System / Vehicle Tracking System with minimum 100 VTS Units</li> </ol>		15

#	Technical Evaluation Criteria	Technical Evaluation parameter	Marks										
		<p>3. SCADA System for drinking Water Treatment Plant / Water Distribution Plant</p> <p>4. SCADA System for Sewage Treatment Plant / Sewage Pumping Station</p> <p>5. Solid Waste Management integrating smart components like GPS and RFID</p> <p>6. Grievance Redressal System based on ERP/Custom/Third Party Application</p> <p>7. CCTV/ Surveillance Network cameras (Excluding Camera considered under Point 1)</p> <p>8. Sensor/IoT based Smart Street Lighting System to monitor and control on/off and timer controller, etc.</p> <p>9. Revenue Collection Systems (Property Tax, Water Meter Billing, Other Utility Meter Reading, AFCS etc.) based on ERP/Custom/Third Party Application</p> <p>10. Electricity/Gas SCADA for utility company or power/gas generation company</p> <p>11. Network monitoring for large scale WiFi service / dedicated OFC network</p> <p>12. Sensor/IoT based Smart Parking</p> <p>13. Public Announcement System / PIS / VMS / Outdoor Digital Display</p> <p><b>Note:</b> Project components considered under one domain will not be considered under other domain. E.g. VTS installation under Sr. No. 5. Smart Solid Waste Management will not considered again under Sr. No. 2. Intelligent Transit Management System / Vehicle Tracking System with minimum 100 VTS Units.</p> <table border="1" data-bbox="533 1402 1311 1756"> <thead> <tr> <th data-bbox="533 1402 1166 1451">Particular</th> <th data-bbox="1166 1402 1311 1451">Marks</th> </tr> </thead> <tbody> <tr> <td data-bbox="533 1451 1166 1536">One project integrating any 5 domains/ systems mentioned above</td> <td data-bbox="1166 1451 1311 1536">7.5</td> </tr> <tr> <td data-bbox="533 1536 1166 1621">One project integrating any 4 domains/ systems mentioned above</td> <td data-bbox="1166 1536 1311 1621">5</td> </tr> <tr> <td data-bbox="533 1621 1166 1706">One project integrating any 3 domains/ systems mentioned above</td> <td data-bbox="1166 1621 1311 1706">2.5</td> </tr> <tr> <td colspan="2" data-bbox="533 1706 1311 1756"><b>Maximum Marks: 15</b></td> </tr> </tbody> </table> <p>Bidder is required to submit:</p> <ol style="list-style-type: none"> <li>1) Copy of Work order / Contract</li> <li>2) Copy of completion certificate issued by client</li> </ol>	Particular	Marks	One project integrating any 5 domains/ systems mentioned above	7.5	One project integrating any 4 domains/ systems mentioned above	5	One project integrating any 3 domains/ systems mentioned above	2.5	<b>Maximum Marks: 15</b>		
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		3) In case of an ongoing project, the claimed domains/systems must have been integrated. The Certificate to this effect from the client on client's letter head to be provided. If Go-Live certificate is to be submitted, the same must clearly specify the information that help ascertain the compliance in terms of domains integrated  4) PQ_12: Format for Use Case Submission from OEM.											
3	Bidder Experience – No of Outdoor LED Display Board Implemented	Relevant experience of Sole Bidder / Bidder (Any member in case of Consortium as per R&R defined in Consortium Agreement) in SITC of Digital Display Boards in last 7 years in India from the date of publishing the RFP(excluding Rental orders). <b>The size of boards must be minimum 2 sq.mt. area (excluding Rental orders) for consideration under this criterion.</b> <table border="1" data-bbox="531 909 1313 1182"> <thead> <tr> <th data-bbox="531 909 1129 943">Particular</th> <th data-bbox="1129 909 1313 943">Marks</th> </tr> </thead> <tbody> <tr> <td data-bbox="531 943 1129 1010">One project for SITC of minimum 15 Digital Display Boards (indoor and/or outdoor)</td> <td data-bbox="1129 943 1313 1010">7.5</td> </tr> <tr> <td data-bbox="531 1010 1129 1077">One project for SITC of minimum 10 Digital Display Boards (indoor and/or outdoor)</td> <td data-bbox="1129 1010 1313 1077">5</td> </tr> <tr> <td data-bbox="531 1077 1129 1144">One project for SITC of minimum 5 Digital Display Boards (indoor and/or outdoor)</td> <td data-bbox="1129 1077 1313 1144">2.5</td> </tr> <tr> <td colspan="2" data-bbox="531 1144 1313 1182"><b>Maximum Marks: 15</b></td> </tr> </tbody> </table> <p>Bidder is required to submit:</p> <ul style="list-style-type: none"> <li>• Copy of Work Order/ Contract</li> <li>• Copy of completion certificate issued by client</li> <li>• In case of an ongoing project, the project must have achieved the respective count in terms of Display Boards installed and commissioned. The Certificate to this effect from the client on client's letter head to be provided.</li> <li>• The supporting documents must clearly specify the information that help ascertain the compliance to the respective evaluation criteria.</li> </ul>	Particular	Marks	One project for SITC of minimum 15 Digital Display Boards (indoor and/or outdoor)	7.5	One project for SITC of minimum 10 Digital Display Boards (indoor and/or outdoor)	5	One project for SITC of minimum 5 Digital Display Boards (indoor and/or outdoor)	2.5	<b>Maximum Marks: 15</b>		15
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4	Bidder Experience –Outdoor LED Display Board Projects	Relevant experience of Sole Bidder / Bidder (Any member in case of Consortium as per R&R defined in Consortium Agreement) in SITC of Digital Display Boards in last 7 years in India from the date of publishing the RFP.	10										

#	Technical Evaluation Criteria	Technical Evaluation parameter		Marks										
		Particular	Marks											
		One project costing not less than the amount equal to INR 5 Cr.	5											
		One project costing not less than the amount equal to INR 4 Cr.	4											
		One project costing not less than the amount equal to INR 3 Cr.	3											
		One project costing not less than the amount equal to INR 2 Cr.	2											
		One project costing not less than the amount equal to INR 1 Cr.	1											
		<b>Maximum Marks: 10</b>												
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<b>C</b>	<b>Proposed IT Products and Solution</b>			<b>20</b>										
1	Active Network Equipment (Network Switches)	<table border="1"> <thead> <tr> <th>Particular</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>Proposed OEM listed in <b>Leaders Quadrant</b> of the latest Gartner Magic Quadrant for <b>Wired and Wireless LAN Access Infrastructure</b></td> <td>4</td> </tr> <tr> <td>Proposed OEM listed in <b>Challengers Quadrant</b> of the latest Gartner Magic Quadrant for <b>Wired and Wireless LAN Access Infrastructure</b></td> <td>2</td> </tr> <tr> <td>Proposed OEM listed in <b>Visionaries Quadrant</b> of the latest Gartner Magic Quadrant for <b>Wired and Wireless LAN Access Infrastructure</b></td> <td>1</td> </tr> <tr> <td>Proposed OEM for <b>Wired and Wireless LAN Access Infrastructure</b> doesn't belong to <b>above Gartner Magic Quadrant</b> as per the latest published report</td> <td>0</td> </tr> </tbody> </table>	Particular	Marks	Proposed OEM listed in <b>Leaders Quadrant</b> of the latest Gartner Magic Quadrant for <b>Wired and Wireless LAN Access Infrastructure</b>	4	Proposed OEM listed in <b>Challengers Quadrant</b> of the latest Gartner Magic Quadrant for <b>Wired and Wireless LAN Access Infrastructure</b>	2	Proposed OEM listed in <b>Visionaries Quadrant</b> of the latest Gartner Magic Quadrant for <b>Wired and Wireless LAN Access Infrastructure</b>	1	Proposed OEM for <b>Wired and Wireless LAN Access Infrastructure</b> doesn't belong to <b>above Gartner Magic Quadrant</b> as per the latest published report	0	4	4
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